

Everything you need to know about your Real Estate Market Today!



J E R E M Y R A E

REALTOR®

T 604.526.2888

E jeremy@jeremyrae.ca

M 778.862.0064

www.JeremyRae.ca

RE/MAX®

ADVANTAGE REALTY INDEPENDENTLY OWNED & OPERATED
#102-321 Sixth Street New Westminster BC V3L 3A7

SnapStats®

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info@snap-stats.com | www.snap-stats.com

G R E A T E R

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge

V A N C O U V E R

E D I T I O N



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	1	NA*
1,000,001 – 1,250,000	13	11	85%
1,250,001 – 1,500,000	42	30	71%
1,500,001 – 1,750,000	70	24	34%
1,750,001 – 2,000,000	60	13	22%
2,000,001 – 2,250,000	29	9	31%
2,250,001 – 2,500,000	40	4	10%
2,500,001 – 2,750,000	31	4	13%
2,750,001 – 3,000,000	36	1	3%
3,000,001 – 3,500,000	24	1	4%
3,500,001 – 4,000,000	9	0	NA
4,000,001 & Greater	9	1	11%
TOTAL	363	99	27%

2 Bedrooms & Less	8	5	63%
3 to 4 Bedrooms	104	44	42%
5 to 6 Bedrooms	159	33	21%
7 Bedrooms & More	92	17	18%
TOTAL	363	99	27%

SnapStats® Median Data	February	March	Variance
Inventory	371	363	-2%
Solds	47	99	111%
Sale Price	\$1,535,000	\$1,625,000	6%
Sale Price SQFT	\$589	\$648	10%
Sale to List Price Ratio	96%	98%	2%
Days on Market	18	19	6%

Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	3	0	NA
Brentwood Park	5	2	40%
Buckingham Heights	9	1	11%
Burnaby Hospital	12	2	17%
Burnaby Lake	13	4	31%
Cariboo	0	0	NA
Capitol Hill	26	7	27%
Central	7	1	14%
Central Park	3	3	100%
Deer Lake	9	2	22%
Deer Lake Place	7	3	43%
East Burnaby	22	6	27%
Edmonds	12	6	50%
Forest Glen	17	1	6%
Forest Hills	2	1	50%
Garden Village	5	3	60%
Government Road	20	1	5%
Greentree Village	2	0	NA
Highgate	8	1	13%
Metrotown	17	3	18%
Montecito	17	8	47%
Oakdale	2	0	NA
Oaklands	0	0	NA
Parkcrest	24	6	25%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	2	0	NA
South Slope	34	15	44%
Sperling-Duthie	15	4	27%
Sullivan Heights	4	1	25%
Suncrest	9	1	11%
The Crest	9	3	33%
Upper Deer Lake	19	7	37%
Vancouver Heights	5	2	40%
Westridge	11	1	9%
Willington Heights	13	4	31%
TOTAL	363	99	27%

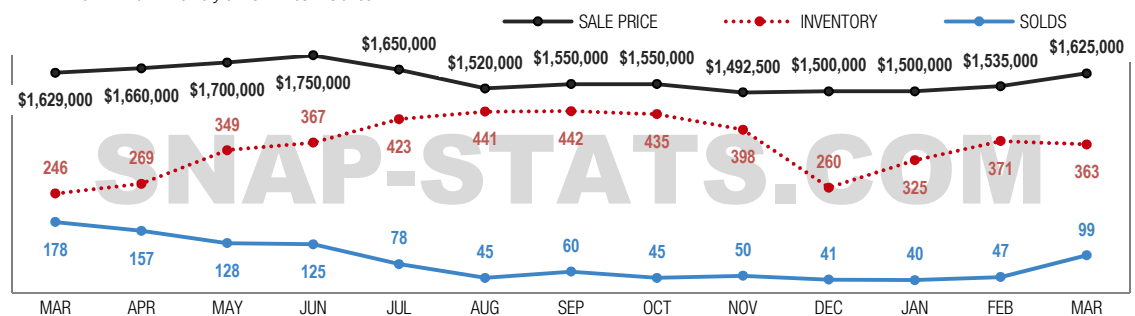
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **BURNABY DETACHED**: Sellers market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 85% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.75 mil to \$3.5 mil, Forest Glen, Government Road, Westridge and minimum 7 bedrooms
- Sellers Best Bet** Selling homes in Edmonds, Montecito, South Slope and up to 2 bedroom properties

* With a minimum inventory of 10 in most instance

13 Month Market Trend



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Jeremy Rae
RE/MAX Advantage Realty
778.862.0064

www.JeremyRae.ca
jeremy@jeremyrae.ca



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	11	12	109%*
300,001 – 400,000	36	37	103%*
400,001 – 500,000	63	70	111%*
500,001 – 600,000	69	55	80%
600,001 – 700,000	51	46	90%
700,001 – 800,000	46	24	52%
800,001 – 900,000	14	20	143%*
900,001 – 1,000,000	20	4	20%
1,000,001 – 1,250,000	8	3	38%
1,250,001 – 1,500,000	8	0	NA
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	331	273	82%

0 to 1 Bedroom	75	86	115%*
2 Bedrooms	197	136	69%
3 Bedrooms	52	42	81%
4 Bedrooms & Greater	7	9	129%*
TOTAL	331	273	82%

SnapStats® Median Data	February	March	Variance
Inventory	340	331	-3%
Solds	170	273	61%
Sale Price	\$530,000	\$530,000	NA
Sale Price SQFT	\$590	\$605	3%
Sale to List Price Ratio	99%	102%	3%
Days on Market	11	9	-18%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	1	0	NA
Brentwood Park	53	39	74%
Buckingham Heights	0	0	NA
Burnaby Hospital	3	0	NA
Burnaby Lake	0	0	NA
Cariboo	7	6	86%
Capitol Hill	5	0	NA
Central	11	7	64%
Central Park	7	6	86%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	1	2	200%*
Edmonds	29	24	83%
Forest Glen	18	12	67%
Forest Hills	3	2	67%
Garden Village	0	0	NA
Government Road	6	17	283%*
Greentree Village	0	1	NA*
Highgate	23	20	87%
Metrotown	84	59	70%
Montecito	2	3	150%*
Oakdale	0	0	NA
Oaklands	1	2	200%*
Parkcrest	1	1	100%
Simon Fraser Hills	3	4	133%*
Simon Fraser University SFU	29	21	72%
South Slope	21	16	76%
Sperling-Duthie	1	0	NA
Sullivan Heights	8	13	163%*
Suncrest	0	0	NA
The Crest	1	8	800%*
Upper Deer Lake	0	0	NA
Vancouver Heights	8	4	50%
Westridge	2	3	150%*
Willington Heights	3	3	100%
TOTAL	331	273	82%

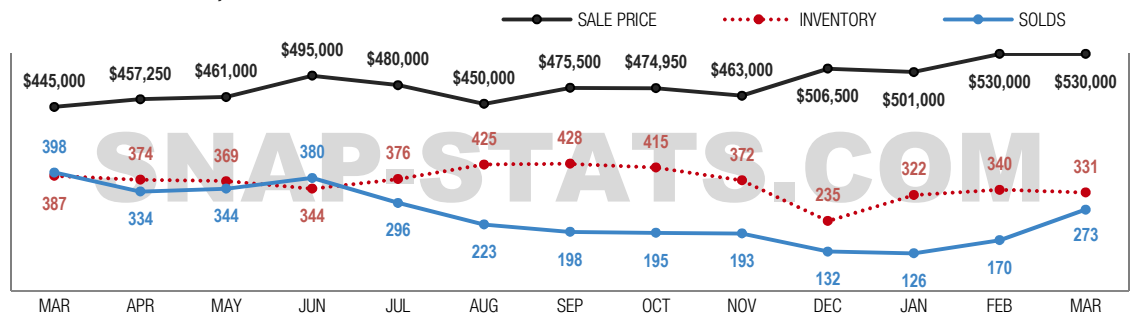
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **BURNABY ATTACHED**: Sellers market at 82% Sales Ratio average (8.2 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Vancouver Heights and 2 bedroom properties
- Sellers Best Bet** Selling homes in Government Road, Sullivan Heights, The Crest and minimum 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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jeremy@jeremyrae.ca



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	2	200%*
800,001 – 900,000	1	4	400%*
900,001 – 1,000,000	5	3	60%
1,000,001 – 1,250,000	25	13	52%
1,250,001 – 1,500,000	13	2	15%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	5	1	20%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	58	25	43%

2 Bedrooms & Less	9	1	11%
3 to 4 Bedrooms	17	15	88%
5 to 6 Bedrooms	28	8	29%
7 Bedrooms & More	4	1	25%
TOTAL	58	25	43%

SnapStats® Median Data	February	March	Variance
Inventory	62	58	-6%
Solds	7	25	257%
Sale Price	\$1,150,000	\$1,090,000	-5%
Sale Price SQFT	\$532	\$484	-9%
Sale to List Price Ratio	105%	99%	-6%
Days on Market	14	11	-21%

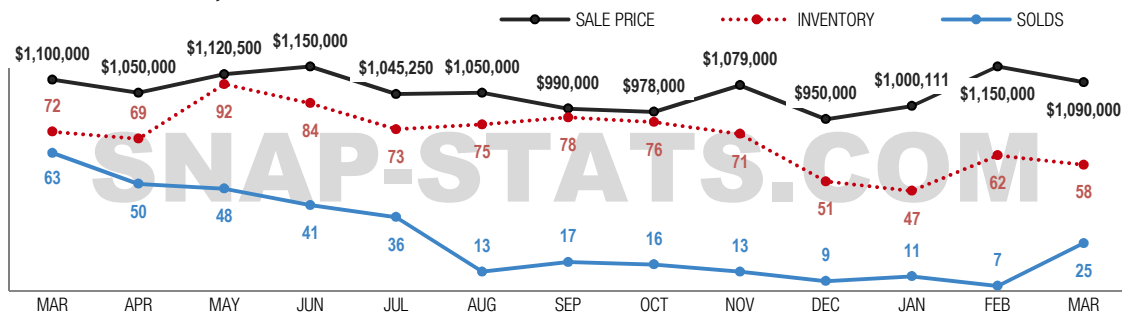
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NEW WESTMINSTER DETACHED**: Sellers market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 52% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, The Heights and up to 2 bedroom properties
- Sellers Best Bet** Homes in Queensborough and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	4	5	125%*
200,001 – 300,000	13	13	100%
300,001 – 400,000	32	29	91%
400,001 – 500,000	25	42	168%*
500,001 – 600,000	33	28	85%
600,001 – 700,000	20	9	45%
700,001 – 800,000	10	11	110%*
800,001 – 900,000	6	1	17%
900,001 – 1,000,000	4	0	NA
1,000,001 – 1,250,000	3	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	150	138	92%

0 to 1 Bedroom	34	42	124%*
2 Bedrooms	99	78	79%
3 Bedrooms	16	17	106%*
4 Bedrooms & Greater	1	1	100%
TOTAL	150	138	92%

SnapStats® Median Data	February	March	Variance
Inventory	150	150	NA
Solds	100	138	38%
Sale Price	\$439,000	\$455,000	4%
Sale Price SQFT	\$462	\$495	7%
Sale to List Price Ratio	99%	106%	7%
Days on Market	9	10	11%

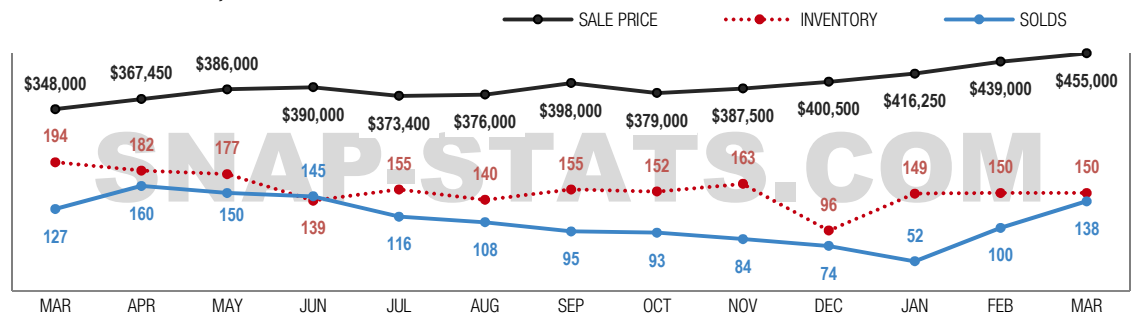
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED**: Sellers market at 92% Sales Ratio average (9.2 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Quay, Queensborough and 2 bedroom properties
- Sellers Best Bet** Homes in Downtown, Fraserview and up to 1 bedroom properties

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Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	2	1	50%
800,001 – 900,000	6	5	83%
900,001 – 1,000,000	11	7	64%
1,000,001 – 1,250,000	33	39	118%*
1,250,001 – 1,500,000	70	29	41%
1,500,001 – 1,750,000	39	6	15%
1,750,001 – 2,000,000	28	3	11%
2,000,001 – 2,250,000	11	0	NA
2,250,001 – 2,500,000	16	3	19%
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	5	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	228	93	41%

2 Bedrooms & Less	2	3	150%*
3 to 4 Bedrooms	79	48	61%
5 to 6 Bedrooms	102	39	38%
7 Bedrooms & More	45	3	7%
TOTAL	228	93	41%

SnapStats® Median Data	February	March	Variance
Inventory	226	228	1%
Solds	65	93	43%
Sale Price	\$1,228,000	\$1,234,250	1%
Sale Price SQFT	\$410	\$467	14%
Sale to List Price Ratio	99%	99%	NA
Days on Market	14	12	-14%

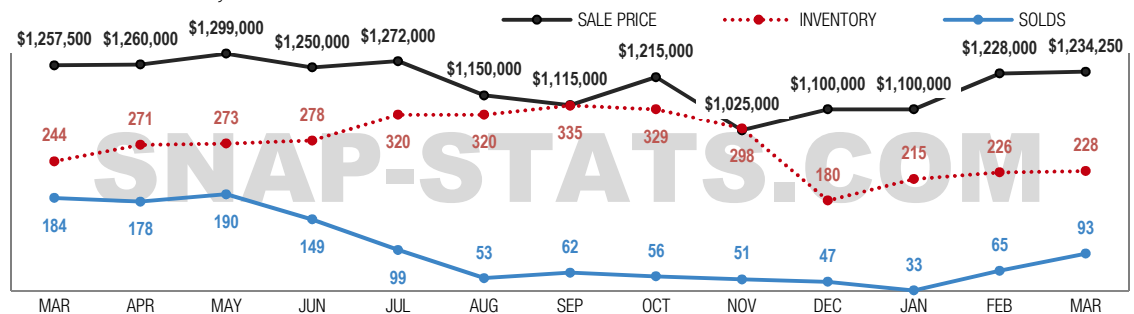
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **COQUITLAM DETACHED**: Sellers market at 41% Sales Ratio average (4.1 in 10 homes selling)
- Homes are selling on average at 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Cape Horn, Coquitlam East and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Central Coquitlam, Westwood Plateau and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	2	2	100%
200,001 – 300,000	7	10	143%*
300,001 – 400,000	28	39	139%*
400,001 – 500,000	26	57	219%*
500,001 – 600,000	31	41	132%*
600,001 – 700,000	22	16	73%
700,001 – 800,000	15	12	80%
800,001 – 900,000	9	13	144%*
900,001 – 1,000,000	4	4	100%
1,000,001 – 1,250,000	2	3	150%*
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	149	197	132%*

0 to 1 Bedroom	32	44	138%*
2 Bedrooms	71	105	148%*
3 Bedrooms	37	36	97%
4 Bedrooms & Greater	9	12	133%*
TOTAL	149	197	132%*

SnapStats® Median Data	February	March	Variance
Inventory	172	149	-13%
Solds	125	197	58%
Sale Price	\$482,000	\$488,000	1%
Sale Price SQFT	\$532	\$510	-4%
Sale to List Price Ratio	99%	102%	3%
Days on Market	8	9	13%

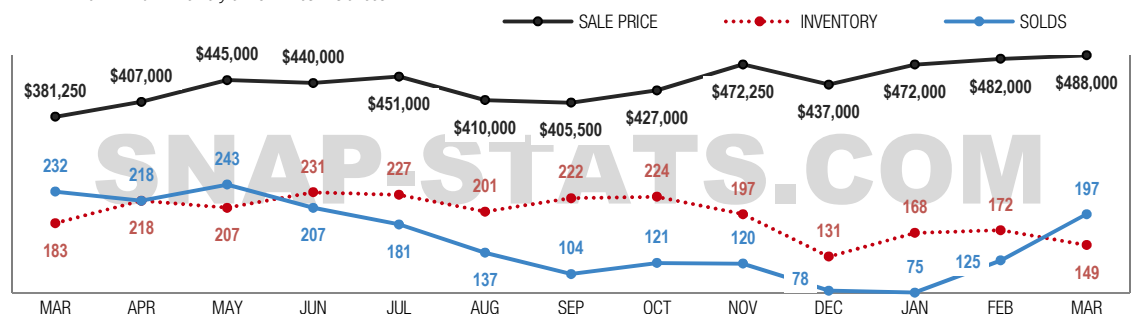
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **COQUITLAM ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000 and Maillardville
- Sellers Best Bet** Selling homes in Burke Mountain, Canyon Springs, Central / North Coquitlam and Westwood Plateau

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	1	NA*
600,001 – 700,000	0	1	NA*
700,001 – 800,000	5	8	160%*
800,001 – 900,000	15	23	153%*
900,001 – 1,000,000	17	5	29%
1,000,001 – 1,250,000	23	7	30%
1,250,001 – 1,500,000	13	3	23%
1,500,001 – 1,750,000	1	1	100%
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	76	49	64%

2 Bedrooms & Less	3	3	100%
3 to 4 Bedrooms	45	27	60%
5 to 6 Bedrooms	22	16	73%
7 Bedrooms & More	6	3	50%
TOTAL	76	49	64%

SnapStats® Median Data	February	March	Variance
Inventory	83	76	-8%
Solds	25	49	96%
Sale Price	\$875,000	\$870,000	-1%
Sale Price SQFT	\$375	\$386	3%
Sale to List Price Ratio	103%	99%	-4%
Days on Market	13	8	-38%

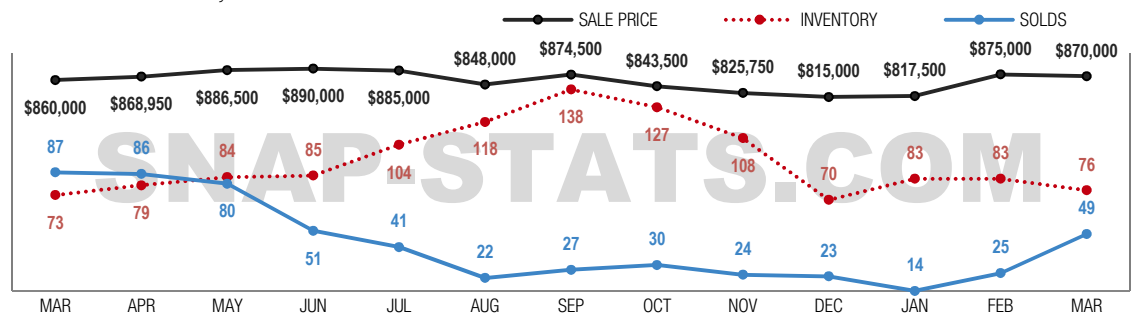
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT COQUITLAM DETACHED**: Sellers market at 64% Sales Ratio average (6.4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$700,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Glenwood and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Lincoln Park and 5 to 6 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	2	6	300%*
200,001 – 300,000	14	11	79%
300,001 – 400,000	29	28	97%
400,001 – 500,000	6	15	250%*
500,001 – 600,000	17	15	88%
600,001 – 700,000	6	6	100%
700,001 – 800,000	3	5	167%*
800,001 – 900,000	2	2	100%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	80	88	110%*

0 to 1 Bedroom	21	23	110%*
2 Bedrooms	40	43	108%*
3 Bedrooms	16	19	119%*
4 Bedrooms & Greater	3	3	100%
TOTAL	80	88	110%*

SnapStats® Median Data	February	March	Variance
Inventory	90	80	-11%
Solds	51	88	73%
Sale Price	\$413,000	\$398,500	-4%
Sale Price SQFT	\$423	\$395	-7%
Sale to List Price Ratio	103%	100%	-3%
Days on Market	7	7	NA

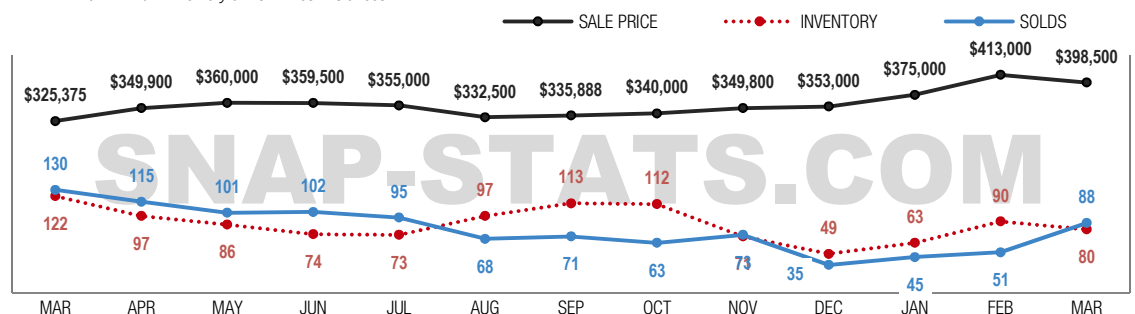
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT COQUITLAM ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000 and Glenwood
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Citadel, Riverwood and up to 3 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

Jeremy Rae
RE/MAX Advantage Realty
778.862.0064

www.JeremyRae.ca
jeremy@jeremyrae.ca



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	11	8	73%
1,250,001 – 1,500,000	10	6	60%
1,500,001 – 1,750,000	8	3	38%
1,750,001 – 2,000,000	7	1	14%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	3	1	33%
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	6	0	NA
TOTAL	50	21	42%

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	29	13	45%
5 to 6 Bedrooms	20	7	35%
7 Bedrooms & More	1	1	100%
TOTAL	50	21	42%

SnapStats® Median Data	February	March	Variance
Inventory	48	50	4%
Solds	10	21	110%
Sale Price	\$1,278,000	\$1,260,000	-1%
Sale Price SQFT	\$479	\$451	-6%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	28	15	-46%

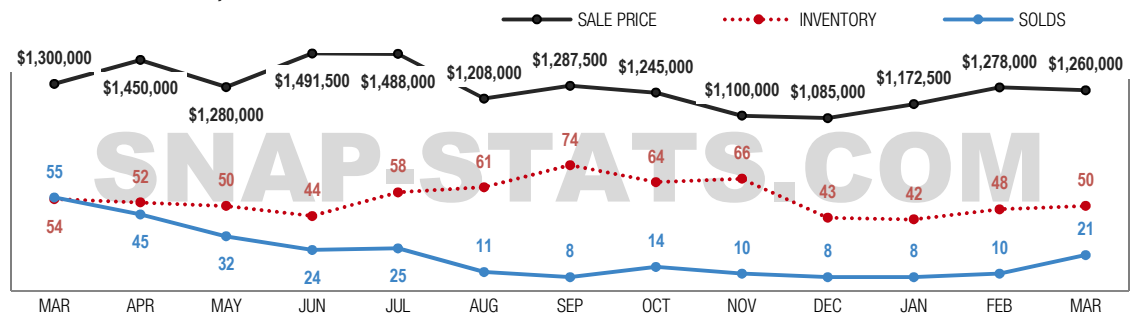
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT MOODY DETACHED**: Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes with 3 to 4 bedrooms

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Jeremy Rae
RE/MAX Advantage Realty
778.862.0064

www.JeremyRae.ca
jeremy@jeremyrae.ca



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	1	3	300%*
300,001 – 400,000	3	9	300%*
400,001 – 500,000	8	17	213%*
500,001 – 600,000	10	13	130%*
600,001 – 700,000	14	10	71%
700,001 – 800,000	9	1	11%
800,001 – 900,000	5	5	100%
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	53	60	113%*

0 to 1 Bedroom	4	12	300%*
2 Bedrooms	30	34	113%*
3 Bedrooms	14	11	79%
4 Bedrooms & Greater	5	3	60%
TOTAL	53	60	113%*

SnapStats® Median Data	February	March	Variance
Inventory	55	53	-4%
Solds	37	60	62%
Sale Price	\$450,000	\$500,450	11%
Sale Price SQFT	\$498	\$541	9%
Sale to List Price Ratio	96%	101%	5%
Days on Market	7	10	43%

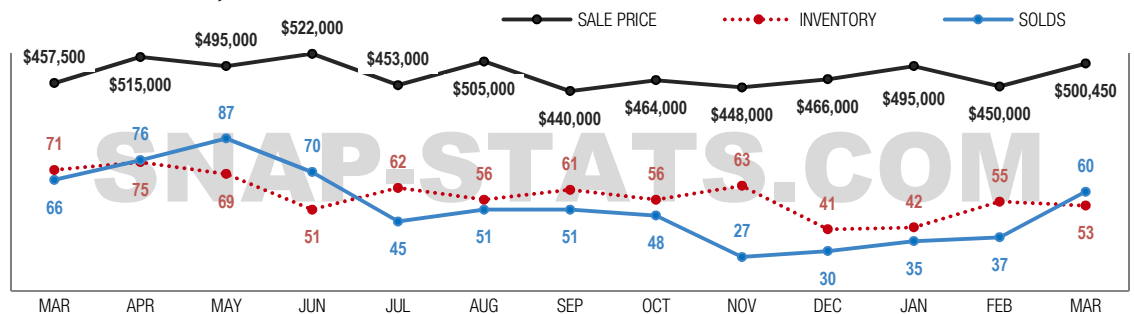
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT MOODY ATTACHED**: Sellers market at >100% Sales ratio average (10 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, North Shore and 3 bedroom properties
- Sellers Best Bet** Selling homes in College Park, Port Moody Centre and up to 1 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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RE/MAX Advantage Realty
778.862.0064

www.JeremyRae.ca
jeremy@jeremyrae.ca



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	1	50%
700,001 – 800,000	5	11	220%*
800,001 – 900,000	4	1	25%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	13	13	100%

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	12	11	92%
5 to 6 Bedrooms	1	2	200%*
7 Bedrooms & More	0	0	NA
TOTAL	13	13	100%

SnapStats® Median Data	February	March	Variance
Inventory	17	13	-24%
Solds	8	13	63%
Sale Price	\$776,500	\$742,500	-4%
Sale Price SQFT	\$348	\$327	-6%
Sale to List Price Ratio	101%	98%	-3%
Days on Market	13	7	-46%

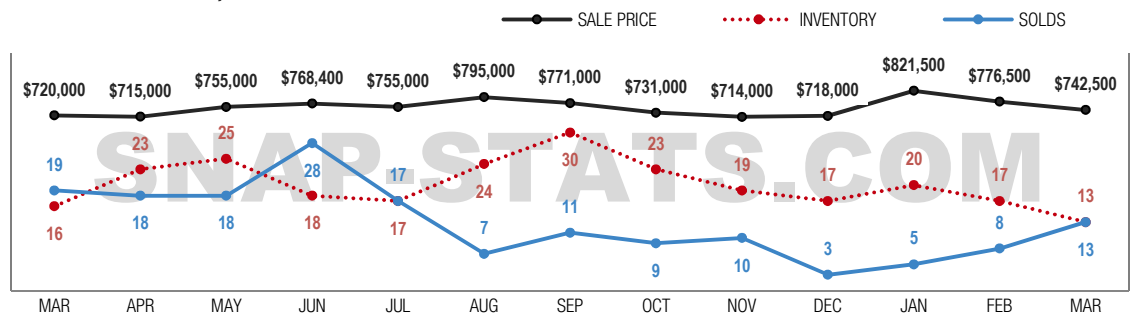
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PITT MEADOWS DETACHED**: Sellers market at 100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** *Insufficient data*
- Sellers Best Bet** Homes with 3 to 4 bedrooms

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Jeremy Rae
RE/MAX Advantage Realty
778.862.0064

www.JeremyRae.ca
jeremy@jeremyrae.ca



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	8	4	50%
300,001 – 400,000	16	16	100%
400,001 – 500,000	9	8	89%
500,001 – 600,000	2	2	100%
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	36	30	83%

0 to 1 Bedroom	6	4	67%
2 Bedrooms	25	21	84%
3 Bedrooms	5	5	100%
4 Bedrooms & Greater	0	0	NA
TOTAL	36	30	83%

SnapStats® Median Data	February	March	Variance
Inventory	35	36	3%
Solds	15	30	100%
Sale Price	\$408,000	\$389,200	-5%
Sale Price SQFT	\$351	\$408	16%
Sale to List Price Ratio	102%	100%	-2%
Days on Market	7	8	14%

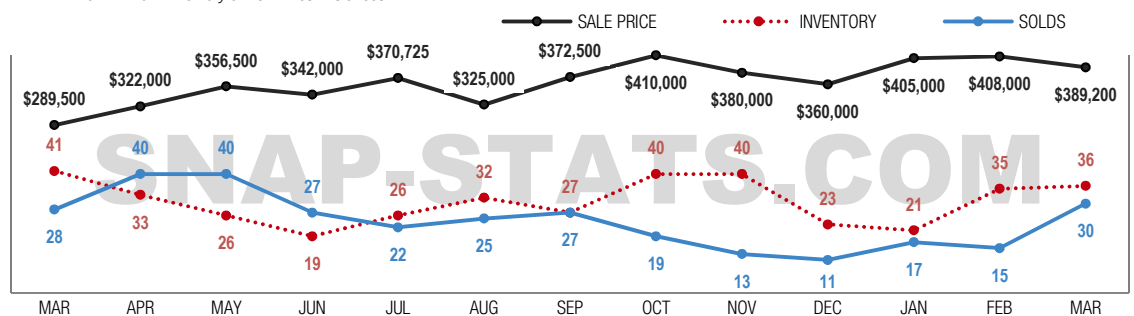
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PITT MEADOWS ATTACHED**: Sellers market at 83% Sales Ratio average (8.3 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$300,000 to \$400,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$200,000 to \$300,000 and North Meadows
- Sellers Best Bet** Selling homes in Central and Mid Meadows

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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RE/MAX Advantage Realty
778.862.0064

www.JeremyRae.ca
jeremy@jeremyrae.ca



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	1	NA*
400,001 – 500,000	2	4	200%*
500,001 – 600,000	13	12	92%
600,001 – 700,000	27	22	81%
700,001 – 800,000	32	31	97%
800,001 – 900,000	32	12	38%
900,001 – 1,000,000	34	14	41%
1,000,001 – 1,250,000	28	4	14%
1,250,001 – 1,500,000	7	1	14%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	186	101	54%

2 Bedrooms & Less	14	11	79%
3 to 4 Bedrooms	101	63	62%
5 to 6 Bedrooms	60	27	45%
7 Bedrooms & More	11	0	NA
TOTAL	186	101	54%

SnapStats® Median Data	February	March	Variance
Inventory	183	186	2%
Solds	67	101	51%
Sale Price	\$693,000	\$740,000	7%
Sale Price SQFT	\$298	\$328	10%
Sale to List Price Ratio	99%	100%	1%
Days on Market	14	11	-21%

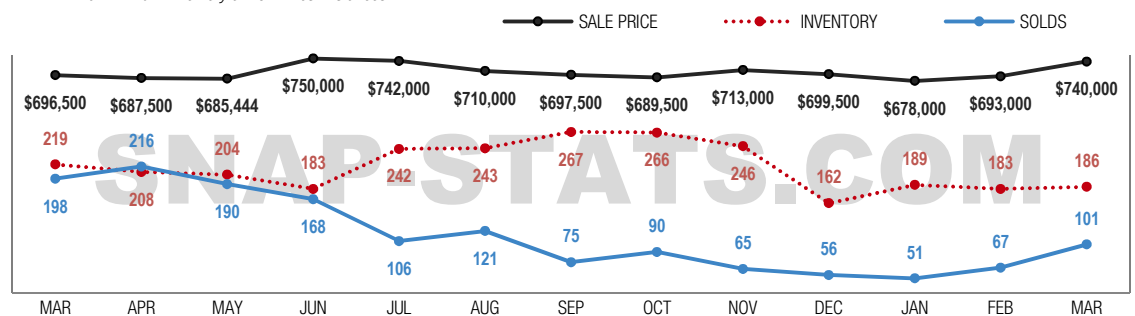
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MAPLE RIDGE DETACHED**: Sellers market at 54% Sales Ratio average (5.4 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$700,000 to \$800,000 with average 97% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Cottonwood, Silver Valley and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Southwest and up to 2 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Jeremy Rae
RE/MAX Advantage Realty
778.862.0064

www.JeremyRae.ca
jeremy@jeremyrae.ca



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	1	0	NA
100,001 – 200,000	6	9	150%*
200,001 – 300,000	24	39	163%*
300,001 – 400,000	44	39	89%*
400,001 – 500,000	24	29	121%*
500,001 – 600,000	31	18	58%
600,001 – 700,000	4	2	50%
700,001 – 800,000	0	1	NA*
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	135	137	101%*

0 to 1 Bedroom	20	27	135%*
2 Bedrooms	63	53	84%
3 Bedrooms	45	48	107%*
4 Bedrooms & Greater	7	9	129%*
TOTAL	135	137	101%*

SnapStats® Median Data	February	March	Variance
Inventory	150	135	-10%
Solds	74	137	85%
Sale Price	\$414,000	\$350,000	-15%
Sale Price SQFT	\$324	\$320	-1%
Sale to List Price Ratio	104%	103%	-1%
Days on Market	7	6	-14%

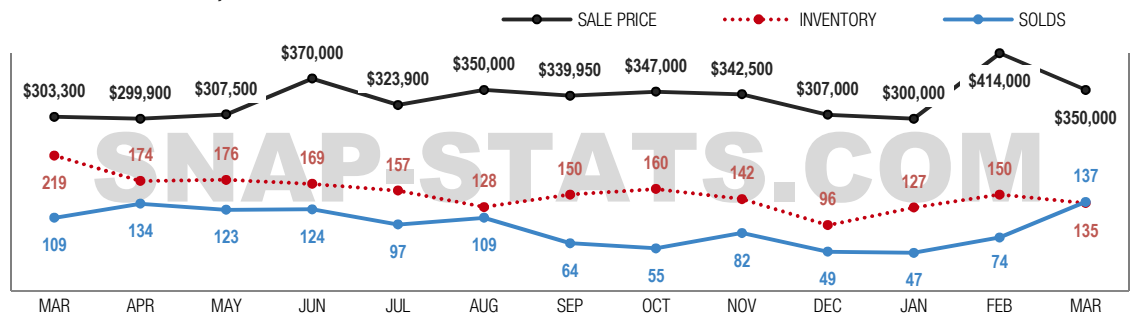
*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **MAPLE RIDGE ATTACHED**: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000 and Silver Valley
- Sellers Best Bet** Selling homes in Albion, East and West Central

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13 Month Market Trend



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