Everything you need to know about your Real Estate Market Today!



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ADVANTAGE REALTY INDEPENDENTLY OWNED & OPERATED #102-321 Sixth Street New Westminster BC V3L 3A7

Snap Stats[®]

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GREATER

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge

VANCOUVER FNITION

SnapStats® NEW WESTMINSTER

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	4	5	125%*
200,001 - 300,000	13	13	100%
300,001 - 400,000	32	29	91%
400,001 - 500,000	25	42	168%*
500,001 - 600,000	33	28	85%
600,001 - 700,000	20	9	45%
700,001 - 800,000	10	11	110%*
800,001 - 900,000	6	1	17%
900,001 - 1,000,000	4	0	NA
1,000,001 - 1,250,000	3	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	150	138	92%
0 to 1 Bedroom	34	42	124%*
2 Bedrooms	99	78	79%
3 Bedrooms	16	17	106%*
4 Bedrooms & Greater	1	1	100%
TOTAL	150	138	92%

Community	CONDOS &	TOWNHOMES

	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	29	33	114%*
Fraserview	23	25	109%*
GlenBrooke North	3	3	100%
Moody Park	2	0	NA
North Arm	0	0	NA
Quay	22	17	77%
Queensborough	24	16	67%
Queens Park	1	0	NA
Sapperton	17	16	94%
The Heights	0	0	NA
Uptown	29	27	93%
West End	0	1	NA*
TOTAL	150	138	92%

SnapStats® Median Data	February	March	Variance
Inventory	150	150	NA
Solds	100	138	38%
Sale Price	\$439,000	\$455,000	4%
Sale Price SQFT	\$462	\$495	7%
Sale to List Price Ratio	99%	106%	7%
Days on Market	9	10	11%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED:** Sellers market at 92% Sales Ratio average (9.2 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Quay, Queensborough and 2 bedroom properties
- Sellers Best Bet** Homes in Downtown, Fraserview and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

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^{**} With a minimum inventory of 10 in most instances