

Everything you need to know about your Real Estate Market Today!



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G R E A T E R

Burnaby  
New Westminister  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge

V A N C O U V E R

E D I T I O N



## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	13	7	54%
1,250,001 – 1,500,000	50	16	32%
1,500,001 – 1,750,000	54	14	26%
1,750,001 – 2,000,000	73	4	5%
2,000,001 – 2,250,000	28	1	4%
2,250,001 – 2,500,000	50	0	NA
2,500,001 – 2,750,000	23	3	13%
2,750,001 – 3,000,000	36	2	6%
3,000,001 – 3,500,000	25	0	NA
3,500,001 – 4,000,000	8	0	NA
4,000,001 & Greater	10	0	NA
<b>TOTAL</b>	<b>371</b>	<b>47</b>	<b>13%</b>

2 Bedrooms & Less	10	1	10%
3 to 4 Bedrooms	114	25	22%
5 to 6 Bedrooms	153	20	13%
7 Bedrooms & More	94	1	1%
<b>TOTAL</b>	<b>371</b>	<b>47</b>	<b>13%</b>

SnapStats® Median Data	January	February	Variance
Inventory	325	371	14%
Solds	40	47	18%
Sale Price	\$1,500,000	\$1,535,000	2%
Sale Price SQFT	\$640	\$589	-8%
Sale to List Price Ratio	94%	96%	2%
Days on Market	53	18	-66%

## Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	4	0	NA
Brentwood Park	8	2	25%
Buckingham Heights	6	2	33%
Burnaby Hospital	13	1	8%
Burnaby Lake	16	2	13%
Cariboo	0	0	NA
Capitol Hill	25	3	12%
Central	5	1	20%
Central Park	4	2	50%
Deer Lake	14	0	NA
Deer Lake Place	4	0	NA
East Burnaby	26	2	8%
Edmonds	15	1	7%
Forest Glen	18	1	6%
Forest Hills	2	1	50%
Garden Village	5	0	NA
Government Road	20	3	15%
Greentree Village	2	0	NA
Highgate	8	0	NA
Metrotown	19	0	NA
Montecito	16	3	19%
Oakdale	1	0	NA
Oaklands	0	0	NA
Parkcrest	22	3	14%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	1	1	100%
South Slope	42	3	7%
Sperling-Duthie	13	4	31%
Sullivan Heights	3	1	33%
Suncrest	6	0	NA
The Crest	8	1	13%
Upper Deer Lake	20	4	20%
Vancouver Heights	6	3	50%
Westridge	7	0	NA
Willington Heights	12	3	25%
<b>TOTAL</b>	<b>371</b>	<b>47</b>	<b>13%</b>

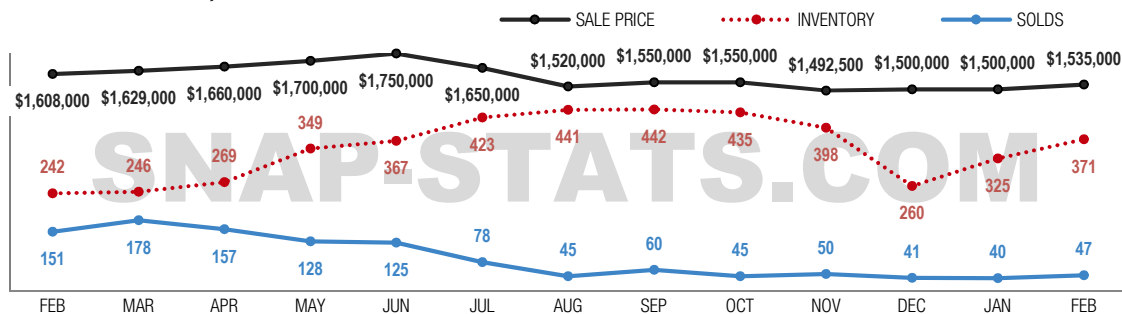
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **BURNABY DETACHED**: Buyers market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 54% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2 mil to \$2.25 mil, Burnaby Hospital, East Burnaby, Edmonds, Forest Glen and South Slope
- Sellers Best Bet\*\* Selling homes in Sperling-Duthie, Willington Heights and 3 to 4 bedroom properties

\* With a minimum inventory of 10 in most instance

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	10	17	170%*
300,001 – 400,000	36	21	58%
400,001 – 500,000	72	41	57%
500,001 – 600,000	60	29	48%
600,001 – 700,000	58	29	50%
700,001 – 800,000	39	14	36%
800,001 – 900,000	24	9	38%
900,001 – 1,000,000	20	4	20%
1,000,001 – 1,250,000	11	4	36%
1,250,001 – 1,500,000	5	2	40%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>340</b>	<b>170</b>	<b>50%</b>

0 to 1 Bedroom	82	51	62%
2 Bedrooms	188	100	53%
3 Bedrooms	58	16	28%
4 Bedrooms & Greater	12	3	25%
<b>TOTAL</b>	<b>340</b>	<b>170</b>	<b>50%</b>

SnapStats® Median Data	January	February	Variance
Inventory	322	340	6%
Solds	126	170	35%
Sale Price	\$501,000	\$530,000	6%
Sale Price SQFT	\$548	\$590	8%
Sale to List Price Ratio	96%	99%	3%
Days on Market	21	11	-48%

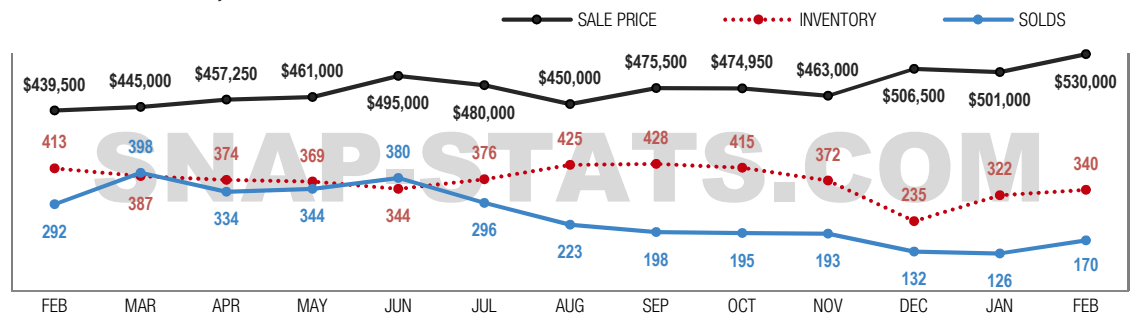
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **BURNABY ATTACHED**: Sellers market at 50% Sales Ratio average (1 in 2 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, The Crest and minimum 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Brentwood Park, Central Park, Sullivan Heights and up to 1 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	1	1	100%
800,001 – 900,000	3	1	33%
900,001 – 1,000,000	7	0	NA
1,000,001 – 1,250,000	30	4	13%
1,250,001 – 1,500,000	9	1	11%
1,500,001 – 1,750,000	5	0	NA
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>62</b>	<b>7</b>	<b>11%</b>

2 Bedrooms & Less	10	1	10%
3 to 4 Bedrooms	23	4	17%
5 to 6 Bedrooms	26	2	8%
7 Bedrooms & More	3	0	NA
<b>TOTAL</b>	<b>62</b>	<b>7</b>	<b>11%</b>

SnapStats® Median Data	January	February	Variance
Inventory	47	62	32%
Solds	11	7	-36%
Sale Price	\$1,000,111	\$1,150,000	15%
Sale Price SQFT	\$455	\$532	17%
Sale to List Price Ratio	100%	105%	5%
Days on Market	35	14	-60%

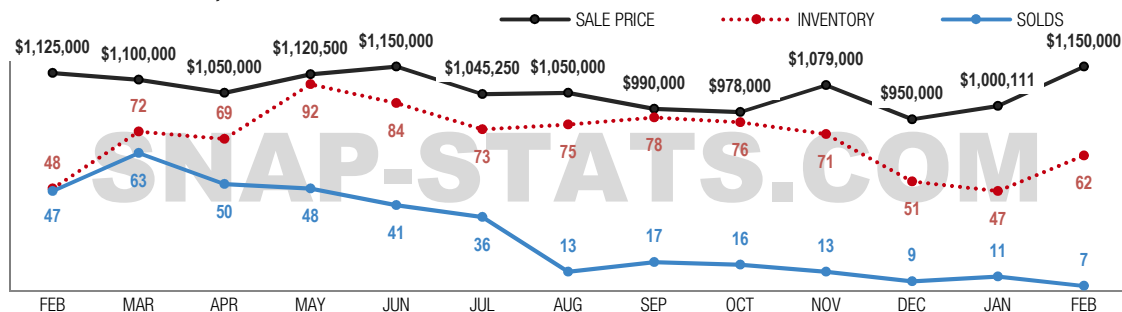
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **NEW WESTMINSTER DETACHED**: Buyers market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 13% Sales Ratio (Buyers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Queensborough and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Homes in The Heights and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	5	5	100%
200,001 – 300,000	10	9	90%
300,001 – 400,000	29	27	93%
400,001 – 500,000	30	26	87%
500,001 – 600,000	40	18	45%
600,001 – 700,000	16	10	63%
700,001 – 800,000	13	2	15%
800,001 – 900,000	3	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	3	2	67%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	1	NA*
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>150</b>	<b>100</b>	<b>67%</b>

0 to 1 Bedroom	34	26	76%
2 Bedrooms	95	62	65%
3 Bedrooms	19	12	63%
4 Bedrooms & Greater	2	0	NA
<b>TOTAL</b>	<b>150</b>	<b>100</b>	<b>67%</b>

SnapStats® Median Data	January	February	Variance
Inventory	149	150	1%
Solds	52	100	92%
Sale Price	\$416,250	\$439,000	5%
Sale Price SQFT	\$438	\$462	5%
Sale to List Price Ratio	99%	99%	NA
Days on Market	14	9	-36%

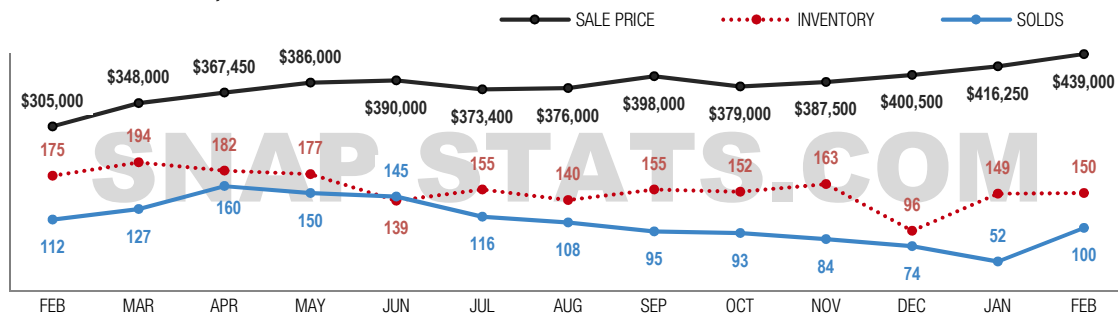
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED**: Sellers market at 67% Sales Ratio average (6.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$200,000 to \$500,000 with average 90% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Fraserview, Queensborough and 2 to 3 bedroom properties
- Sellers Best Bet\*\* Homes in Downtown, Sapperton, Uptown and up to 1 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	1	100%
700,001 – 800,000	3	1	33%
800,001 – 900,000	6	0	NA
900,001 – 1,000,000	11	8	73%
1,000,001 – 1,250,000	39	25	64%
1,250,001 – 1,500,000	66	18	27%
1,500,001 – 1,750,000	36	6	17%
1,750,001 – 2,000,000	29	1	3%
2,000,001 – 2,250,000	11	4	36%
2,250,001 – 2,500,000	14	1	7%
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	4	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>226</b>	<b>65</b>	<b>29%</b>

2 Bedrooms & Less	4	1	25%
3 to 4 Bedrooms	80	32	40%
5 to 6 Bedrooms	102	25	25%
7 Bedrooms & More	40	7	18%
<b>TOTAL</b>	<b>226</b>	<b>65</b>	<b>29%</b>

SnapStats® Median Data	January	February	Variance
Inventory	215	226	5%
Solds	33	65	97%
Sale Price	\$1,100,000	\$1,228,000	12%
Sale Price SQFT	\$370	\$410	11%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	29	14	-52%

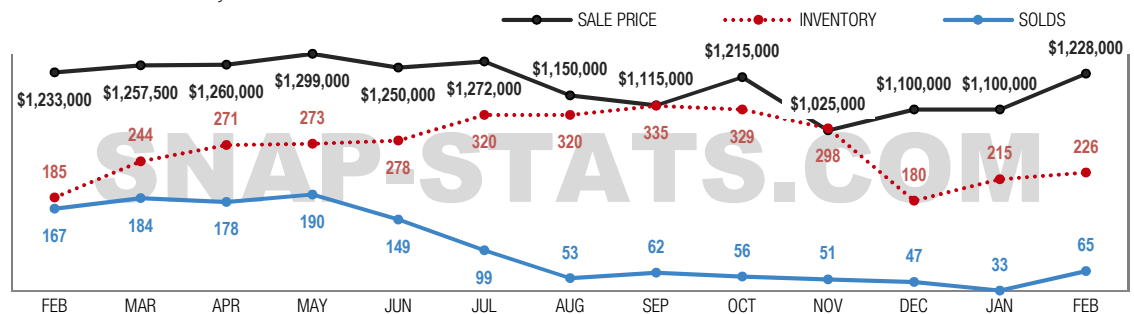
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **COQUITLAM DETACHED**: Sellers market at 29% Sales Ratio average (2.9 in 10 homes selling)
- Homes are selling on average at 1% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Coquitlam East, Maillardville and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Ranch Park and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	2	2	100%
200,001 – 300,000	7	6	86%
300,001 – 400,000	28	26	93%
400,001 – 500,000	48	40	83%
500,001 – 600,000	31	24	77%
600,001 – 700,000	19	13	68%
700,001 – 800,000	13	9	69%
800,001 – 900,000	14	5	36%
900,001 – 1,000,000	5	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>172</b>	<b>125</b>	<b>73%</b>

0 to 1 Bedroom	31	27	87%
2 Bedrooms	97	77	79%
3 Bedrooms	33	17	52%
4 Bedrooms & Greater	11	4	36%
<b>TOTAL</b>	<b>172</b>	<b>125</b>	<b>73%</b>

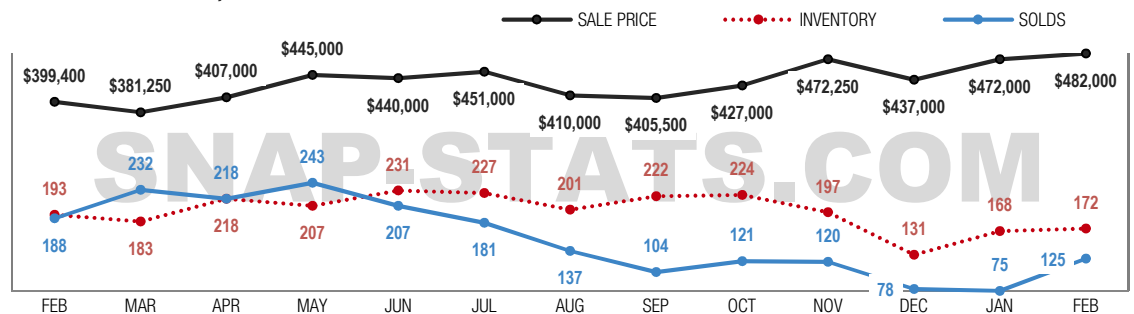
SnapStats® Median Data	January	February	Variance
Inventory	168	172	2%
Solds	75	125	67%
Sale Price	\$472,000	\$482,000	2%
Sale Price SQFT	\$516	\$532	3%
Sale to List Price Ratio	99%	99%	NA
Days on Market	13	8	-38%

\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **COQUITLAM ATTACHED**: Sellers market at 73% Sales Ratio average (7.3 in 10 homes selling rate)
  - Homes are selling on average 1% below list price
  - Most Active Price Band\*\* \$300,000 to \$400,000 with average 93% Sales Ratio (Sellers market)
  - Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, Coquitlam West, Maillardville and minimum 4 bedroom properties
  - Sellers Best Bet\*\* Selling homes in Burke Mountain, Canyon Springs, New Horizons, North Coquitlam and up to 1 bedroom properties
- \*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	1	100%
600,001 – 700,000	1	4	400%*
700,001 – 800,000	12	4	33%
800,001 – 900,000	21	8	38%
900,001 – 1,000,000	12	5	42%
1,000,001 – 1,250,000	17	2	12%
1,250,001 – 1,500,000	14	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	0	1	NA*
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>83</b>	<b>25</b>	<b>30%</b>

2 Bedrooms & Less	5	0	NA
3 to 4 Bedrooms	42	12	29%
5 to 6 Bedrooms	29	13	45%
7 Bedrooms & More	7	0	NA
<b>TOTAL</b>	<b>83</b>	<b>25</b>	<b>30%</b>

SnapStats® Median Data	January	February	Variance
Inventory	83	83	NA
Solds	14	25	79%
Sale Price	\$817,500	\$875,000	7%
Sale Price SQFT	\$345	\$375	9%
Sale to List Price Ratio	97%	103%	6%
Days on Market	10	13	30%

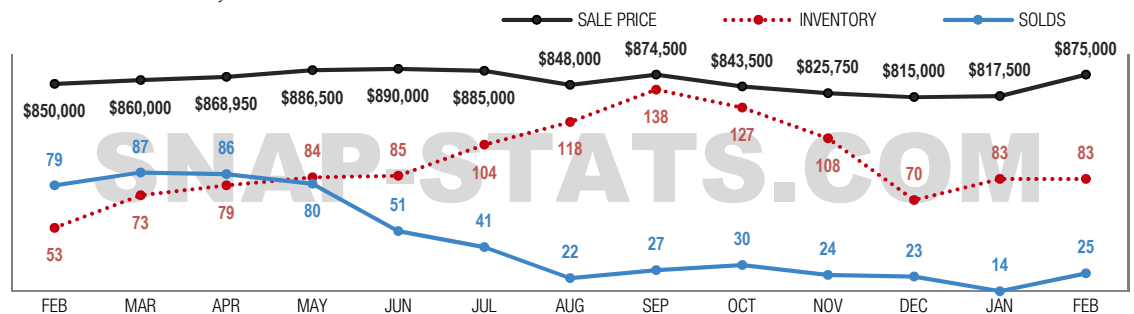
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PORT COQUITLAM DETACHED**: Sellers market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Lincoln Park and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel and 5 to 6 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	5	2	40%
200,001 – 300,000	12	8	67%
300,001 – 400,000	25	12	48%
400,001 – 500,000	16	17	106%*
500,001 – 600,000	15	6	40%
600,001 – 700,000	8	5	63%
700,001 – 800,000	4	0	NA
800,001 – 900,000	4	1	25%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>90</b>	<b>51</b>	<b>57%</b>

0 to 1 Bedroom	23	9	39%
2 Bedrooms	41	32	78%
3 Bedrooms	21	10	48%
4 Bedrooms & Greater	5	0	NA
<b>TOTAL</b>	<b>90</b>	<b>51</b>	<b>57%</b>

SnapStats® Median Data	January	February	Variance
Inventory	63	90	43%
Solds	45	51	13%
Sale Price	\$375,000	\$413,000	10%
Sale Price SQFT	\$399	\$423	6%
Sale to List Price Ratio	103%	103%	NA
Days on Market	17	7	-59%

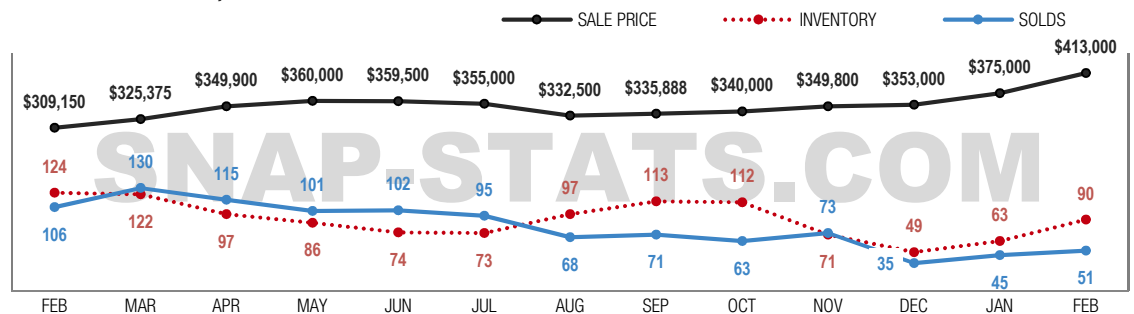
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PORT COQUITLAM ATTACHED**: Sellers market at 57% Sales Ratio average (5.7 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Citadel, Riverwood and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Port Coquitlam, Glenwood and 2 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



Compliments of...

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	1	1	100%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	8	3	38%
1,250,001 – 1,500,000	15	5	33%
1,500,001 – 1,750,000	6	1	17%
1,750,001 – 2,000,000	7	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	5	0	NA
<b>TOTAL</b>	<b>48</b>	<b>10</b>	<b>21%</b>

2 Bedrooms & Less	0	1	NA*
3 to 4 Bedrooms	29	7	24%
5 to 6 Bedrooms	18	2	11%
7 Bedrooms & More	1	0	NA
<b>TOTAL</b>	<b>48</b>	<b>10</b>	<b>21%</b>

SnapStats® Median Data	January	February	Variance
Inventory	42	48	14%
Solds	8	10	25%
Sale Price	\$1,172,500	\$1,278,000	9%
Sale Price SQFT	\$508	\$479	-6%
Sale to List Price Ratio	95%	99%	4%
Days on Market	27	28	4%

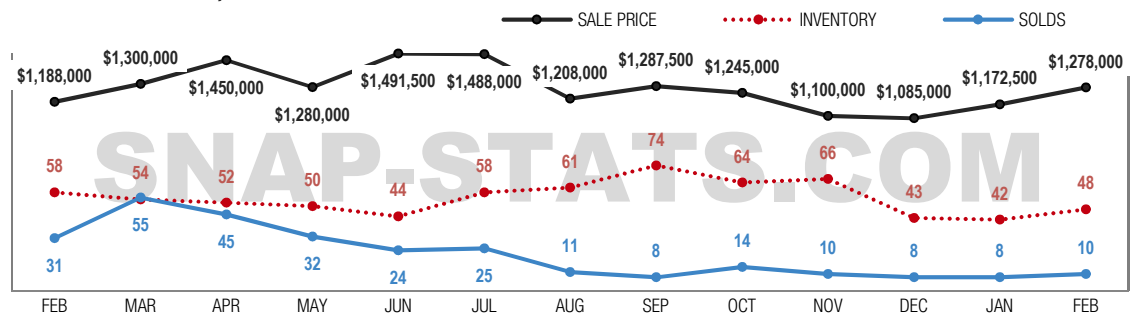
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PORT MOODY DETACHED**: Sellers market at 21% Sales Ratio average (20% is a Balanced market)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Heritage Woods with 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	5	8	160%*
400,001 – 500,000	14	14	100%
500,001 – 600,000	10	4	40%
600,001 – 700,000	11	5	45%
700,001 – 800,000	3	4	133%*
800,001 – 900,000	8	1	13%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	1	NA*
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>55</b>	<b>37</b>	<b>67%</b>

0 to 1 Bedroom	6	9	150%*
2 Bedrooms	34	21	62%
3 Bedrooms	12	7	58%
4 Bedrooms & Greater	3	0	NA
<b>TOTAL</b>	<b>55</b>	<b>37</b>	<b>67%</b>

SnapStats® Median Data	January	February	Variance
Inventory	42	55	31%
Solds	35	37	6%
Sale Price	\$495,000	\$450,000	-9%
Sale Price SQFT	\$538	\$498	-7%
Sale to List Price Ratio	99%	96%	-3%
Days on Market	20	7	-65%

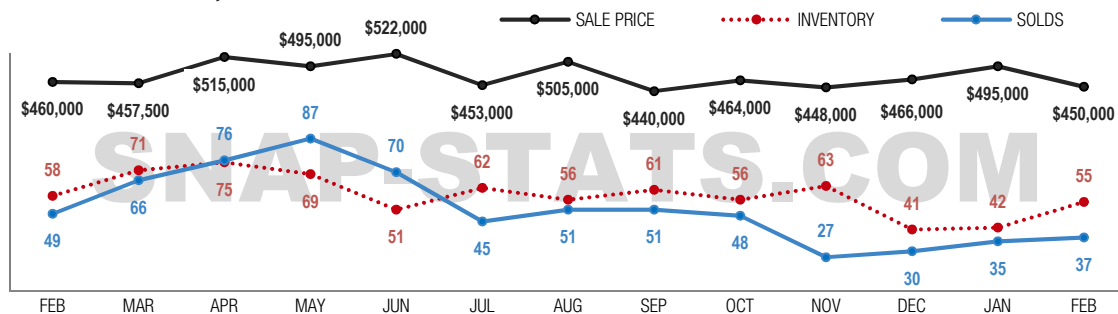
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PORT MOODY ATTACHED**: Sellers market at 67% Sales ratio average (6.7 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$300,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$800,000 to \$900,000, College Park, North Shore and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and up to 1 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	1	50%
700,001 – 800,000	8	4	50%
800,001 – 900,000	4	2	50%
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>17</b>	<b>8</b>	<b>47%</b>

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	12	7	58%
5 to 6 Bedrooms	3	1	33%
7 Bedrooms & More	0	0	NA
<b>TOTAL</b>	<b>17</b>	<b>8</b>	<b>47%</b>

SnapStats® Median Data	January	February	Variance
Inventory	20	17	-15%
Solds	5	8	60%
Sale Price	\$821,500	\$776,500	-5%
Sale Price SQFT	\$310	\$348	12%
Sale to List Price Ratio	97%	101%	4%
Days on Market	32	13	-59%

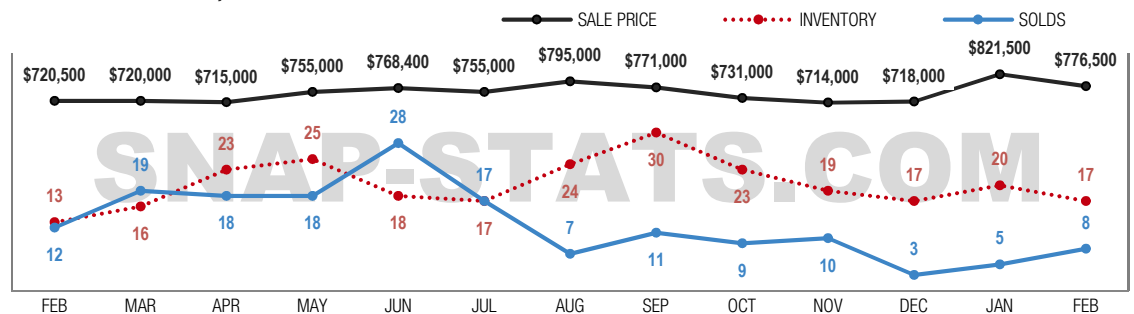
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PITT MEADOWS DETACHED**: Sellers market at 47% Sales Ratio average (4.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* *Insufficient data but based on sales \$700,000 to \$800,000 (4)*
- Buyers Best Bet\*\* *Insufficient data*
- Sellers Best Bet\*\* Homes with 3 to 4 bedrooms

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	7	0	NA
300,001 – 400,000	16	7	44%
400,001 – 500,000	10	6	60%
500,001 – 600,000	2	1	50%
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	1	NA*
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>35</b>	<b>15</b>	<b>43%</b>

0 to 1 Bedroom	5	1	20%
2 Bedrooms	25	11	44%
3 Bedrooms	5	3	60%
4 Bedrooms & Greater	0	0	NA
<b>TOTAL</b>	<b>35</b>	<b>15</b>	<b>43%</b>

SnapStats® Median Data	January	February	Variance
Inventory	21	35	67%
Solds	17	15	-12%
Sale Price	\$405,000	\$408,000	1%
Sale Price SQFT	\$329	\$351	7%
Sale to List Price Ratio	101%	102%	1%
Days on Market	41	7	-83%

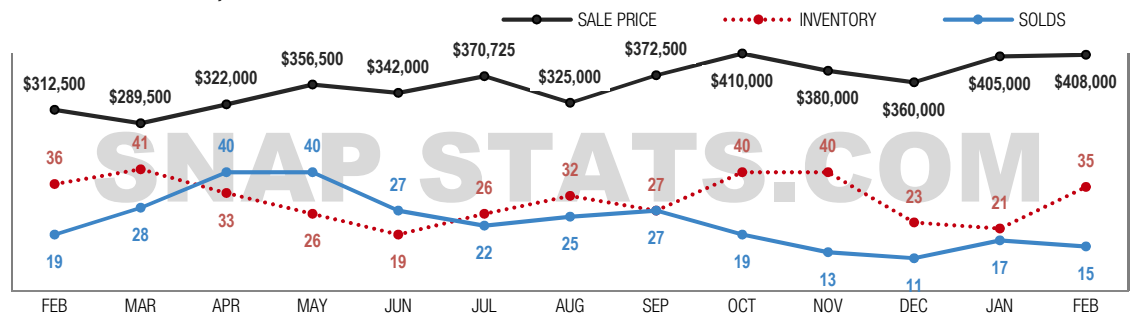
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PITT MEADOWS ATTACHED**: Sellers market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$300,000 to \$400,000 and Central Meadows
- Sellers Best Bet\*\* Selling homes in Mid Meadows and 2 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	6	0	NA
500,001 – 600,000	17	10	59%
600,001 – 700,000	21	26	124%*
700,001 – 800,000	31	16	52%
800,001 – 900,000	28	9	32%
900,001 – 1,000,000	31	4	13%
1,000,001 – 1,250,000	29	2	7%
1,250,001 – 1,500,000	7	0	NA
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	2	0	NA
<b>TOTAL</b>	<b>183</b>	<b>67</b>	<b>37%</b>

2 Bedrooms & Less	19	2	11%
3 to 4 Bedrooms	82	49	60%
5 to 6 Bedrooms	71	15	21%
7 Bedrooms & More	11	1	9%
<b>TOTAL</b>	<b>183</b>	<b>67</b>	<b>37%</b>

SnapStats® Median Data	January	February	Variance
Inventory	189	183	-3%
Solds	51	67	31%
Sale Price	\$678,000	\$693,000	2%
Sale Price SQFT	\$287	\$298	4%
Sale to List Price Ratio	97%	99%	2%
Days on Market	22	14	-36%

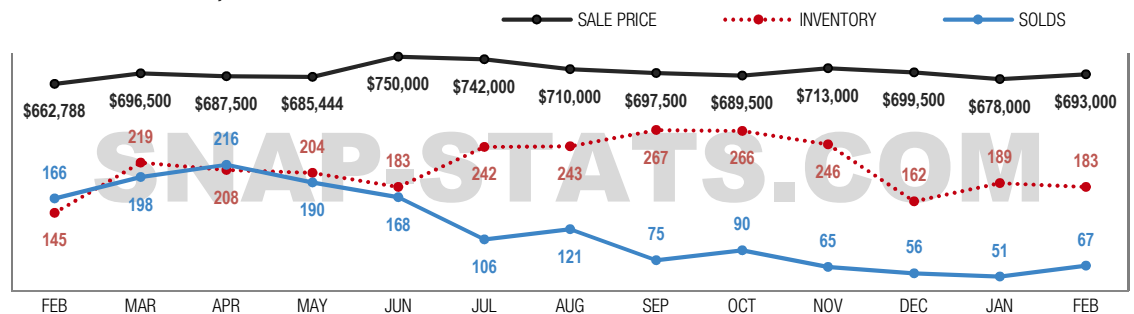
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **MAPLE RIDGE DETACHED**: Sellers market at 37% Sales Ratio average (3.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Northwest, Silver Valley and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, East Central and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	9	1	11%
200,001 – 300,000	34	24	71%
300,001 – 400,000	39	9	23%
400,001 – 500,000	26	31	119%*
500,001 – 600,000	34	5	15%
600,001 – 700,000	5	4	80%
700,001 – 800,000	2	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>150</b>	<b>74</b>	<b>49%</b>

0 to 1 Bedroom	27	10	37%
2 Bedrooms	52	24	46%
3 Bedrooms	58	33	57%
4 Bedrooms & Greater	13	7	54%
<b>TOTAL</b>	<b>150</b>	<b>74</b>	<b>49%</b>

SnapStats® Median Data	January	February	Variance
Inventory	127	150	18%
Solds	47	74	57%
Sale Price	\$300,000	\$414,000	38%
Sale Price SQFT	\$293	\$324	11%
Sale to List Price Ratio	97%	104%	7%
Days on Market	18	7	-61%

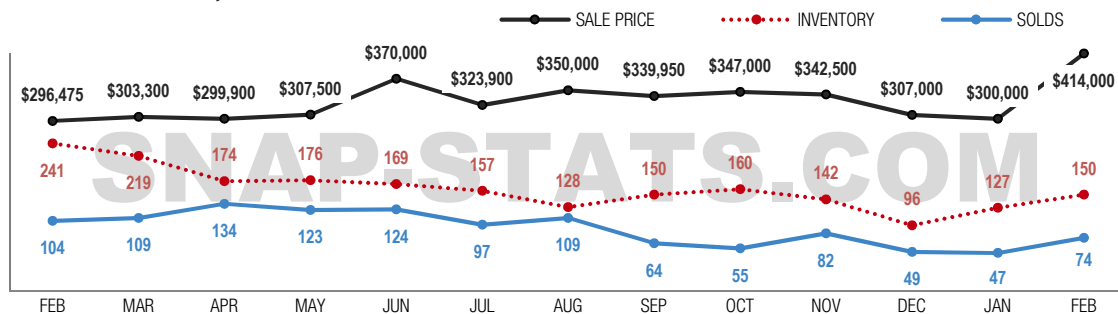
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **MAPLE RIDGE ATTACHED**: Sellers market at 51% Sales Ratio average (5.1 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Southwest and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, Cottonwood and 3 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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