

Everything you need to know about your Real Estate Market Today!



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SnapStats®

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G R E A T E R

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge

V A N C O U V E R

E D I T I O N



## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	1	3	300%*
1,000,001 – 1,250,000	10	7	70%
1,250,001 – 1,500,000	38	11	29%
1,500,001 – 1,750,000	51	9	18%
1,750,001 – 2,000,000	58	4	7%
2,000,001 – 2,250,000	23	3	13%
2,250,001 – 2,500,000	45	2	4%
2,500,001 – 2,750,000	20	0	NA
2,750,001 – 3,000,000	34	0	NA
3,000,001 – 3,500,000	29	0	NA
3,500,001 – 4,000,000	9	0	NA
4,000,001 & Greater	7	0	NA
<b>TOTAL</b>	<b>325</b>	<b>40</b>	<b>12%</b>

2 Bedrooms & Less	8	2	25%
3 to 4 Bedrooms	88	18	20%
5 to 6 Bedrooms	146	18	12%
7 Bedrooms & More	83	2	2%
<b>TOTAL</b>	<b>325</b>	<b>40</b>	<b>12%</b>

SnapStats® Median Data	December	January	Variance
Inventory	260	325	25%
Solds	41	40	-2%
Sale Price	\$1,500,000	\$1,500,000	NA
Sale Price SQFT	\$577	\$640	11%
Sale to List Price Ratio	94%	94%	NA
Days on Market	47	53	13%

## Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	5	1	20%
Brentwood Park	6	0	NA
Buckingham Heights	6	0	NA
Burnaby Hospital	10	4	40%
Burnaby Lake	13	2	15%
Cariboo	0	0	NA
Capitol Hill	22	3	14%
Central	1	0	NA
Central Park	3	0	NA
Deer Lake	14	0	NA
Deer Lake Place	5	1	20%
East Burnaby	22	3	14%
Edmonds	8	3	38%
Forest Glen	17	2	12%
Forest Hills	3	0	NA
Garden Village	4	2	50%
Government Road	20	2	10%
Greentree Village	1	0	NA
Highgate	8	1	13%
Metrotown	19	1	5%
Montecito	15	1	7%
Oakdale	1	0	NA
Oaklands	0	0	NA
Parkcrest	18	2	11%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	2	0	NA
South Slope	35	4	11%
Sperling-Duthie	9	1	11%
Sullivan Heights	1	0	NA
Suncrest	5	2	40%
The Crest	7	0	NA
Upper Deer Lake	19	0	NA
Vancouver Heights	8	3	38%
Westridge	5	0	NA
Willington Heights	13	2	15%
<b>TOTAL</b>	<b>325</b>	<b>40</b>	<b>12%</b>

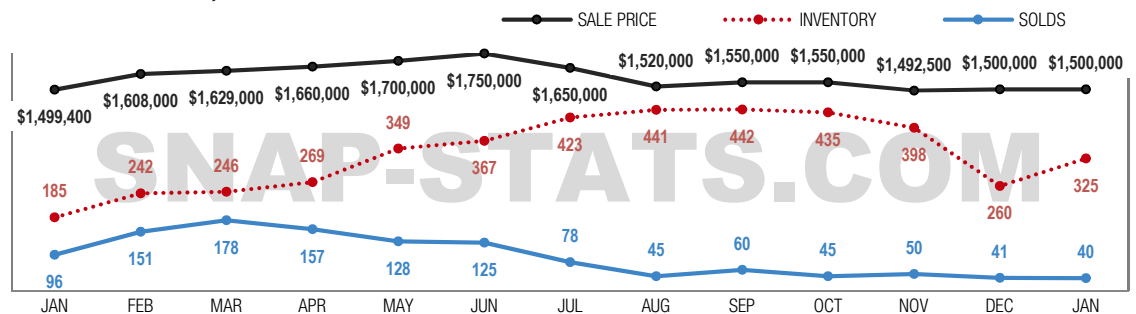
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **BURNABY DETACHED**: Buyers market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 70% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Metrotown, Montecito and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burnaby Hospital, Edmonds, Vancouver Heights and up to 2 bedroom properties

\* With a minimum inventory of 10 in most instance

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	13	9	69%
300,001 – 400,000	24	24	100%
400,001 – 500,000	63	30	48%
500,001 – 600,000	59	25	42%
600,001 – 700,000	62	21	34%
700,001 – 800,000	36	11	31%
800,001 – 900,000	24	3	13%
900,001 – 1,000,000	17	1	6%
1,000,001 – 1,250,000	12	1	8%
1,250,001 – 1,500,000	7	1	14%
1,500,001 – 1,750,000	2	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>322</b>	<b>126</b>	<b>39%</b>

0 to 1 Bedroom	69	26	38%
2 Bedrooms	191	84	44%
3 Bedrooms	51	13	25%
4 Bedrooms & Greater	11	3	27%
<b>TOTAL</b>	<b>322</b>	<b>126</b>	<b>39%</b>

SnapStats® Median Data	December	January	Variance
Inventory	235	322	37%
Solds	132	126	-5%
Sale Price	\$506,500	\$501,000	-1%
Sale Price SQFT	\$572	\$548	-4%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	19	21	11%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	1	1	100%
Brentwood Park	49	25	51%
Buckingham Heights	0	0	NA
Burnaby Hospital	2	2	100%
Burnaby Lake	1	0	NA
Cariboo	8	3	38%
Capitol Hill	3	2	67%
Central	10	2	20%
Central Park	9	5	56%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	0	0	NA
Edmonds	18	10	56%
Forest Glen	16	3	19%
Forest Hills	4	0	NA
Garden Village	0	0	NA
Government Road	10	2	20%
Greentree Village	0	2	NA*
Highgate	21	16	76%
Metrotown	83	29	35%
Montecito	5	2	40%
Oakdale	0	0	NA
Oaklands	5	0	NA
Parkcrest	5	0	NA
Simon Fraser Hills	4	2	50%
Simon Fraser University SFU	20	5	25%
South Slope	17	3	18%
Sperling-Duthie	0	0	NA*
Sullivan Heights	10	7	70%
Suncrest	0	0	NA
The Crest	5	0	NA
Upper Deer Lake	1	0	NA
Vancouver Heights	8	3	38%
Westridge	5	1	20%
Willington Heights	2	1	50%
<b>TOTAL</b>	<b>322</b>	<b>126</b>	<b>39%</b>

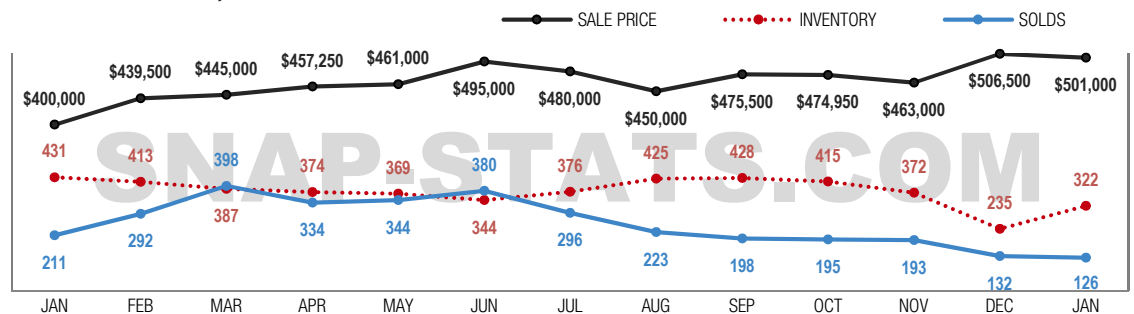
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **BURNABY ATTACHED**: Sellers market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1.25 mil, Central, Forest Glen, Gov't Road, South Slope and minimum 3 bedrooms
- Sellers Best Bet\*\* Selling homes in Highgate, Sullivan Heights and 2 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	1	NA*
700,001 – 800,000	1	1	100%
800,001 – 900,000	2	1	50%
900,001 – 1,000,000	6	2	33%
1,000,001 – 1,250,000	19	3	16%
1,250,001 – 1,500,000	12	1	8%
1,500,001 – 1,750,000	3	1	33%
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	1	NA*
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>47</b>	<b>11</b>	<b>23%</b>

2 Bedrooms & Less	11	2	18%
3 to 4 Bedrooms	15	7	47%
5 to 6 Bedrooms	19	2	11%
7 Bedrooms & More	2	0	NA
<b>TOTAL</b>	<b>47</b>	<b>11</b>	<b>23%</b>

SnapStats® Median Data	December	January	Variance
Inventory	51	47	-8%
Solds	9	11	22%
Sale Price	\$950,000	\$1,000,111	5%
Sale Price SQFT	\$392	\$455	16%
Sale to List Price Ratio	96%	100%	4%
Days on Market	31	35	13%

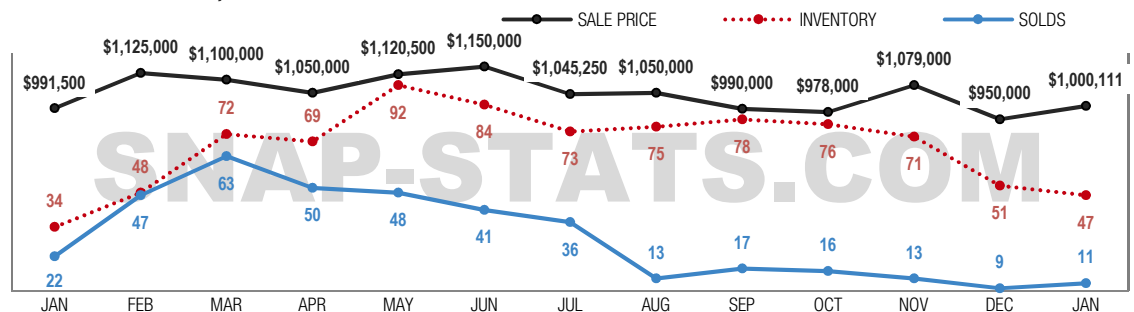
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **NEW WESTMINSTER DETACHED**: Sellers market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 16% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, The Heights and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Homes in Queensborough and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	7	1	14%
200,001 – 300,000	11	7	64%
300,001 – 400,000	31	15	48%
400,001 – 500,000	28	12	43%
500,001 – 600,000	38	14	37%
600,001 – 700,000	17	2	12%
700,001 – 800,000	10	1	10%
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	5	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>149</b>	<b>52</b>	<b>35%</b>

0 to 1 Bedroom	37	19	51%
2 Bedrooms	93	30	32%
3 Bedrooms	19	3	16%
4 Bedrooms & Greater	0	0	NA
<b>TOTAL</b>	<b>149</b>	<b>52</b>	<b>35%</b>

SnapStats® Median Data	December	January	Variance
Inventory	96	149	55%
Solds	74	52	-30%
Sale Price	\$400,500	\$416,250	4%
Sale Price SQFT	\$467	\$438	-6%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	15	14	-7%

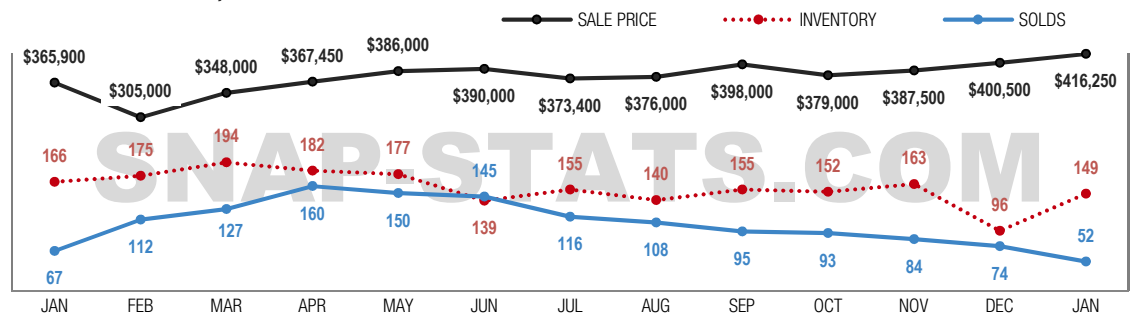
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED**: Sellers market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$200,000 to \$300,000 with average 64% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$800,000, Quay and 3 bedroom properties
- Sellers Best Bet\*\* Homes in Downtown, Fraserview, Uptown and up to 1 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	4	2	50%
800,001 – 900,000	4	3	75%
900,001 – 1,000,000	13	7	54%
1,000,001 – 1,250,000	35	14	40%
1,250,001 – 1,500,000	64	5	8%
1,500,001 – 1,750,000	34	1	3%
1,750,001 – 2,000,000	26	1	4%
2,000,001 – 2,250,000	12	0	NA
2,250,001 – 2,500,000	12	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	6	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>215</b>	<b>33</b>	<b>15%</b>

2 Bedrooms & Less	3	0	NA
3 to 4 Bedrooms	71	17	24%
5 to 6 Bedrooms	105	14	13%
7 Bedrooms & More	36	2	6%
<b>TOTAL</b>	<b>215</b>	<b>33</b>	<b>15%</b>

SnapStats® Median Data	December	January	Variance
Inventory	180	215	19%
Solds	47	33	-30%
Sale Price	\$1,100,000	\$1,100,000	NA
Sale Price SQFT	\$395	\$370	-6%
Sale to List Price Ratio	96%	100%	4%
Days on Market	32	29	-9%

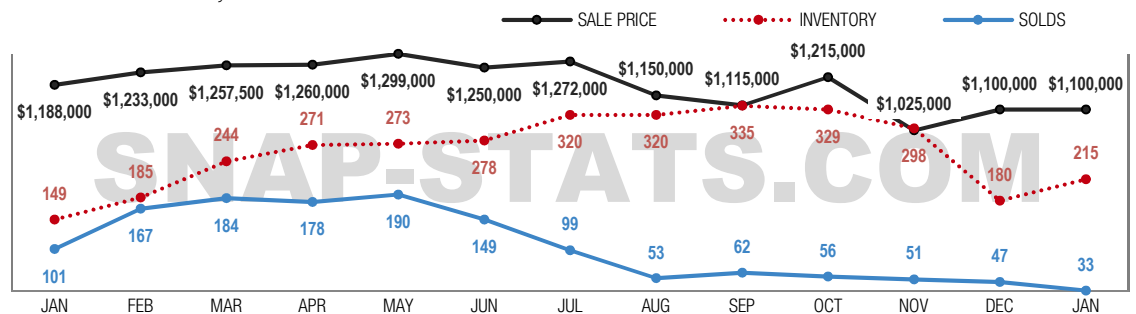
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **COQUITLAM DETACHED**: Balanced market at 15% Sales Ratio average (14% is a Buyers market)
- Homes are selling on average at list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 54% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$2 mil, Ranch Park and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Westwood Plateau and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	7	7	100%
300,001 – 400,000	21	15	71%
400,001 – 500,000	47	22	47%
500,001 – 600,000	33	18	55%
600,001 – 700,000	27	4	15%
700,001 – 800,000	11	4	36%
800,001 – 900,000	12	2	17%
900,001 – 1,000,000	5	1	20%
1,000,001 – 1,250,000	1	1	100%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>168</b>	<b>75</b>	<b>45%</b>

0 to 1 Bedroom	21	12	57%
2 Bedrooms	105	48	46%
3 Bedrooms	34	14	41%
4 Bedrooms & Greater	8	1	13%
<b>TOTAL</b>	<b>168</b>	<b>75</b>	<b>45%</b>

SnapStats® Median Data	December	January	Variance
Inventory	131	168	28%
Solds	78	75	-4%
Sale Price	\$437,000	\$472,000	8%
Sale Price SQFT	\$493	\$516	5%
Sale to List Price Ratio	98%	99%	1%
Days on Market	21	13	-38%

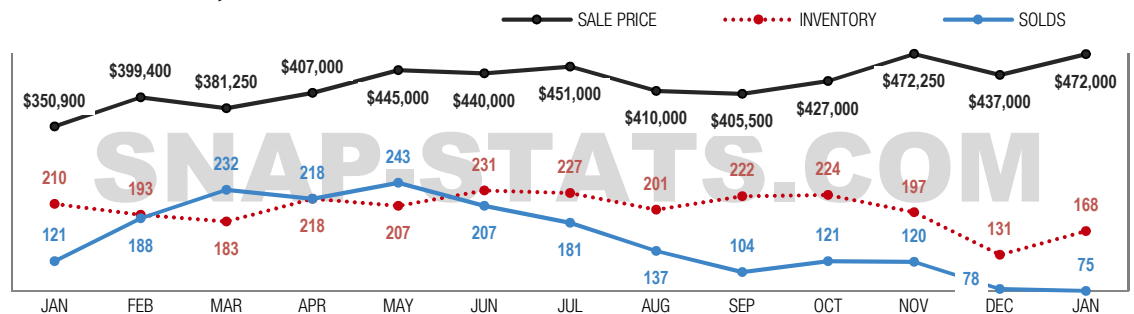
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **COQUITLAM ATTACHED**: Sellers market at 45% Sales Ratio average (4.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 with average 71% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Burke Mountain, Maillardville and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Coquitlam, New Horizons, Westwood Plateau and up to 1 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	3	0	NA
600,001 – 700,000	1	1	100%
700,001 – 800,000	12	5	42%
800,001 – 900,000	20	5	25%
900,001 – 1,000,000	16	1	6%
1,000,001 – 1,250,000	12	2	17%
1,250,001 – 1,500,000	13	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>83</b>	<b>14</b>	<b>17%</b>

2 Bedrooms & Less	6	0	NA
3 to 4 Bedrooms	42	9	21%
5 to 6 Bedrooms	28	5	18%
7 Bedrooms & More	7	0	NA
<b>TOTAL</b>	<b>83</b>	<b>14</b>	<b>17%</b>

SnapStats® Median Data	December	January	Variance
Inventory	70	83	19%
Solds	23	14	-39%
Sale Price	\$815,000	\$817,500	NA
Sale Price SQFT	\$364	\$345	-5%
Sale to List Price Ratio	97%	97%	NA
Days on Market	26	10	-62%

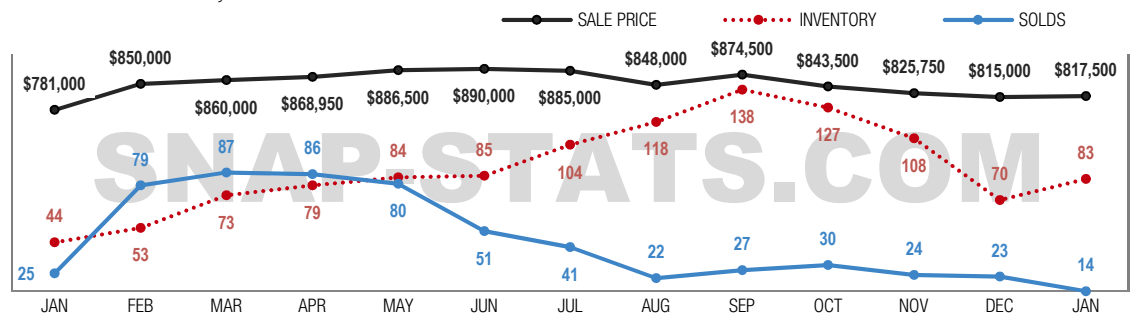
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PORT COQUITLAM DETACHED**: Balanced market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Mary Hill and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Citadel and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	3	1	33%
200,001 – 300,000	9	15	167%*
300,001 – 400,000	17	13	76%
400,001 – 500,000	14	6	43%
500,001 – 600,000	9	8	89%
600,001 – 700,000	5	2	40%
700,001 – 800,000	1	0	NA
800,001 – 900,000	4	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>63</b>	<b>45</b>	<b>71%</b>

0 to 1 Bedroom	15	13	87%
2 Bedrooms	34	24	71%
3 Bedrooms	10	8	80%
4 Bedrooms & Greater	4	0	NA
<b>TOTAL</b>	<b>63</b>	<b>45</b>	<b>71%</b>

SnapStats® Median Data	December	January	Variance
Inventory	49	63	29%
Solds	35	45	29%
Sale Price	\$353,000	\$375,000	6%
Sale Price SQFT	\$358	\$399	11%
Sale to List Price Ratio	96%	103%	7%
Days on Market	20	17	-15%

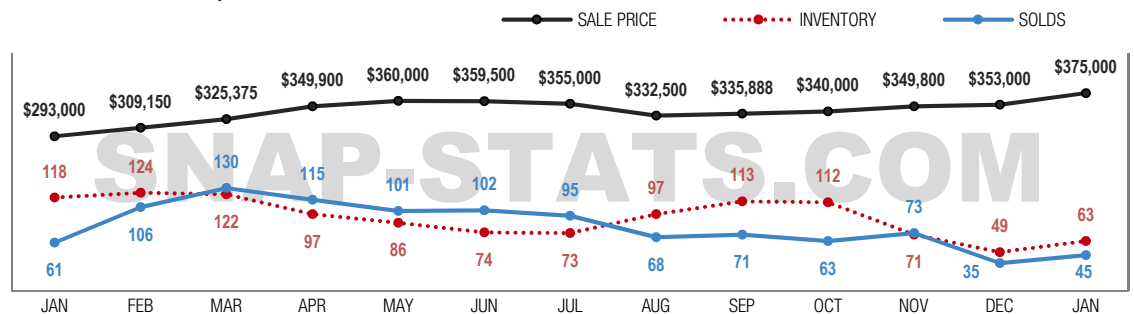
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PORT COQUITLAM ATTACHED**: Sellers market at 71% Sales Ratio average (7.1 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band\*\* \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$400,000 to \$500,000, Riverwood and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Port Coquitlam, up to 1 / and 3 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



Compliments of...

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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	1	NA*
900,001 – 1,000,000	1	2	200%*
1,000,001 – 1,250,000	4	1	25%
1,250,001 – 1,500,000	15	1	7%
1,500,001 – 1,750,000	5	1	20%
1,750,001 – 2,000,000	8	2	25%
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	3	0	NA
<b>TOTAL</b>	<b>42</b>	<b>8</b>	<b>19%</b>

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	22	6	27%
5 to 6 Bedrooms	17	1	6%
7 Bedrooms & More	1	1	100%
<b>TOTAL</b>	<b>42</b>	<b>8</b>	<b>19%</b>

SnapStats® Median Data	December	January	Variance
Inventory	43	42	-2%
Solds	8	8	NA
Sale Price	\$1,085,000	\$1,172,500	8%
Sale Price SQFT	\$419	\$508	21%
Sale to List Price Ratio	97%	95%	-2%
Days on Market	47	27	-43%

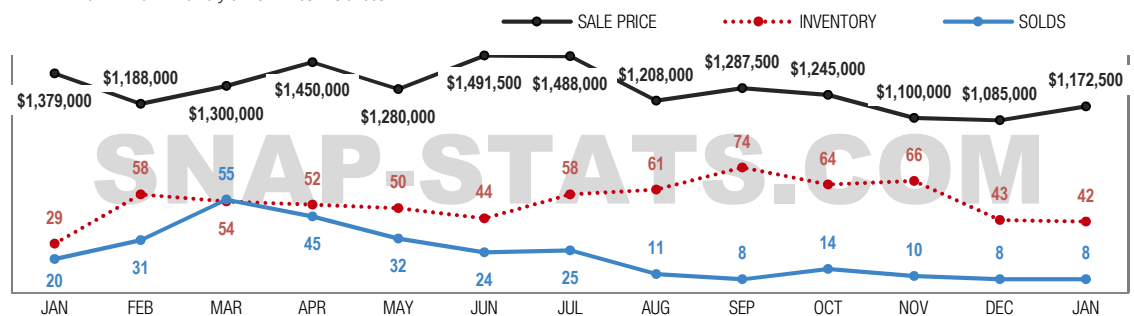
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PORT MOODY DETACHED**: Balanced market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$1.75 mil to \$2 mil with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes with 3 to 4 bedrooms

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	1	100%
200,001 – 300,000	0	0	NA*
300,001 – 400,000	5	11	220%*
400,001 – 500,000	12	7	58%
500,001 – 600,000	6	12	200%*
600,001 – 700,000	7	2	29%
700,001 – 800,000	2	1	50%
800,001 – 900,000	7	1	14%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>42</b>	<b>35</b>	<b>83%</b>

0 to 1 Bedroom	6	8	133%*
2 Bedrooms	25	16	64%
3 Bedrooms	9	10	111%*
4 Bedrooms & Greater	2	1	50%
<b>TOTAL</b>	<b>42</b>	<b>35</b>	<b>83%</b>

SnapStats® Median Data	December	January	Variance
Inventory	41	42	2%
Solds	30	35	17%
Sale Price	\$466,000	\$495,000	6%
Sale Price SQFT	\$517	\$538	4%
Sale to List Price Ratio	97%	99%	2%
Days on Market	17	20	18%

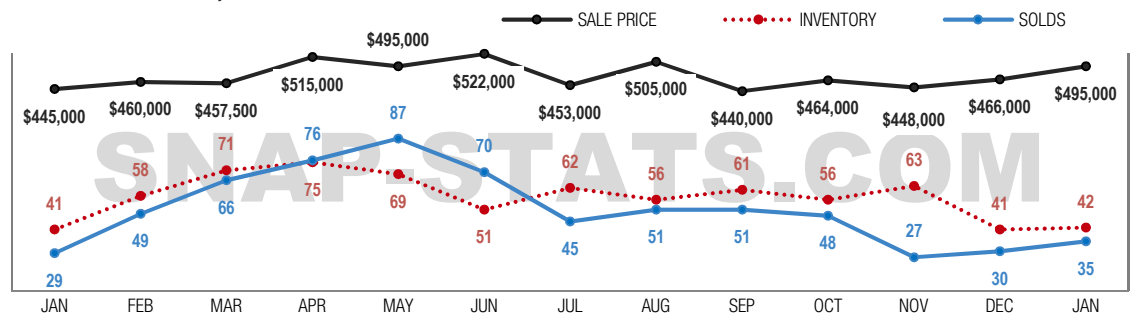
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PORT MOODY ATTACHED**: Sellers market at 83% Sales ratio average (8.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$300,000 to \$400,000 / \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$400,000 to \$500,000, College Park, Port Moody Centre and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore, up to 1 / and 3 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	0	NA
700,001 – 800,000	10	2	20%
800,001 – 900,000	5	2	40%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	1	1	100%
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>20</b>	<b>5</b>	<b>25%</b>

2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	14	3	21%
5 to 6 Bedrooms	4	2	50%
7 Bedrooms & More	0	0	NA
<b>TOTAL</b>	<b>20</b>	<b>5</b>	<b>25%</b>

SnapStats® Median Data	December	January	Variance
Inventory	17	20	18%
Solds	3	5	67%
Sale Price	\$718,000	\$821,500	14%
Sale Price SQFT	\$324	\$310	-4%
Sale to List Price Ratio	97%	97%	NA
Days on Market	12	32	167%

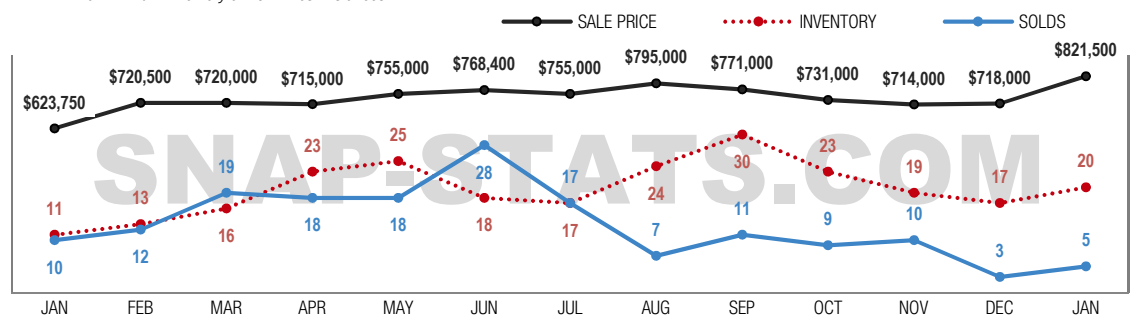
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PITT MEADOWS DETACHED**: Sellers market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* *Insufficient data*
- Buyers Best Bet\*\* *Insufficient data*
- Sellers Best Bet\*\* *Insufficient data but homes with 3 bedrooms*

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	4	4	100%
300,001 – 400,000	8	4	50%
400,001 – 500,000	8	9	113%*
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>21</b>	<b>17</b>	<b>81%</b>

0 to 1 Bedroom	5	2	40%
2 Bedrooms	10	10	100%
3 Bedrooms	6	5	83%
4 Bedrooms & Greater	0	0	NA
<b>TOTAL</b>	<b>21</b>	<b>17</b>	<b>81%</b>

SnapStats® Median Data	December	January	Variance
Inventory	23	21	-9%
Solds	11	17	55%
Sale Price	\$360,000	\$405,000	13%
Sale Price SQFT	\$292	\$329	13%
Sale to List Price Ratio	99%	101%	2%
Days on Market	9	41	356%

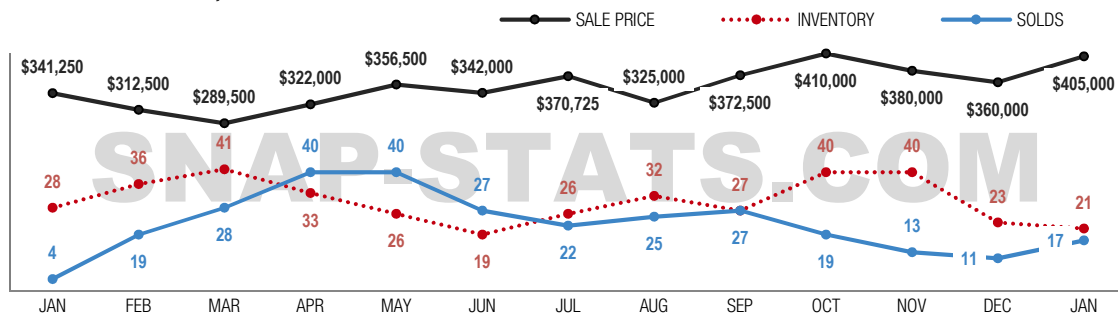
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **PITT MEADOWS ATTACHED**: Sellers market at 81% Sales Ratio average (8.1 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$300,000 to \$400,000 and Mid-Meadows
- Sellers Best Bet\*\* Selling homes in Central Meadows and 2 to 3 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	3	2	67%
500,001 – 600,000	18	11	61%
600,001 – 700,000	24	18	75%
700,001 – 800,000	35	11	31%
800,001 – 900,000	31	5	16%
900,001 – 1,000,000	33	2	6%
1,000,001 – 1,250,000	26	1	4%
1,250,001 – 1,500,000	7	0	NA
1,500,001 – 1,750,000	4	1	25%
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	2	0	NA
<b>TOTAL</b>	<b>189</b>	<b>51</b>	<b>27%</b>

2 Bedrooms & Less	17	2	12%
3 to 4 Bedrooms	94	34	36%
5 to 6 Bedrooms	65	15	23%
7 Bedrooms & More	13	0	NA
<b>TOTAL</b>	<b>189</b>	<b>51</b>	<b>27%</b>

SnapStats® Median Data	December	January	Variance
Inventory	162	189	17%
Solds	56	51	-9%
Sale Price	\$699,500	\$678,000	-3%
Sale Price SQFT	\$301	\$287	-5%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	27	22	-19%

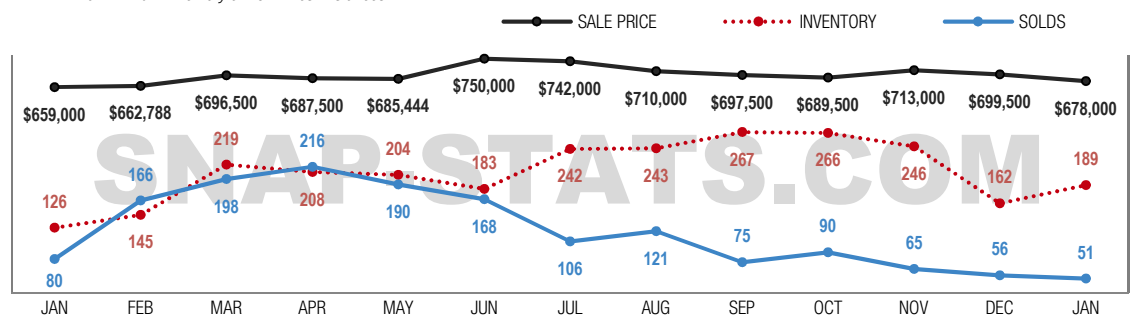
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **MAPLE RIDGE DETACHED**: Sellers market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1.25 mil, Silver Valley and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Southwest and 3 to 4 bedroom properties

\*\* With a minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 100,000	0	1	NA*
100,001 – 200,000	5	1	20%
200,001 – 300,000	25	22	88%
300,001 – 400,000	28	13	46%
400,001 – 500,000	26	8	31%
500,001 – 600,000	32	2	6%
600,001 – 700,000	9	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>127</b>	<b>47</b>	<b>37%</b>

0 to 1 Bedroom	17	9	53%
2 Bedrooms	42	19	45%
3 Bedrooms	51	19	37%
4 Bedrooms & Greater	17	0	NA
<b>TOTAL</b>	<b>127</b>	<b>47</b>	<b>37%</b>

SnapStats® Median Data	December	January	Variance
Inventory	96	127	32%
Solds	49	47	-4%
Sale Price	\$307,000	\$300,000	-2%
Sale Price SQFT	\$273	\$293	7%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	18	18	NA

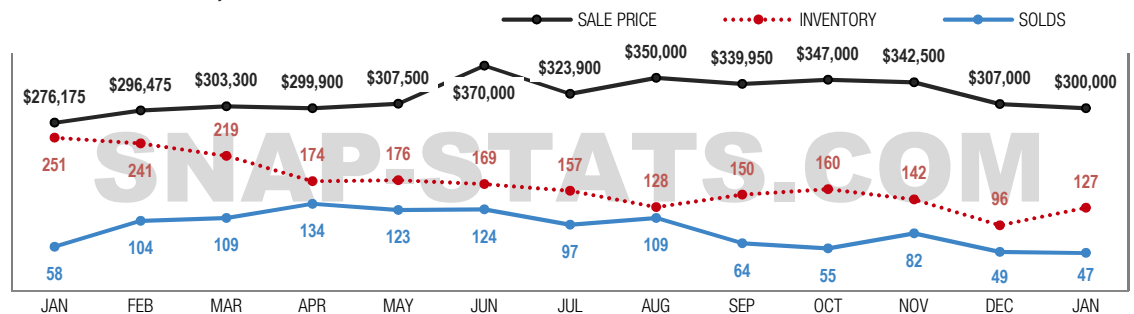
\*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

## Market Summary

- Official Market Type **MAPLE RIDGE ATTACHED**: Sellers market at 37% Sales Ratio average (3.7 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$200,000 to \$300,000 with average 88% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, Albion and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, East Central and up to 1 bedroom properties

\*\* With a minimum inventory of 10 in most instances

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