Everything you need to know about your Real Estate Market Today!



JEREMYRAE

REALTOR® **T** 604.526.2888 **E** jeremy@jeremyrae.ca

M 778.862.0064 www.JeremyRae.ca

RF//NEX®

ADVANTAGE REALTY INDEPENDENTLY OWNED & OPERATED #102-321 Sixth Street New Westminster BC V3L 3A7



December 2016

Produced and Published by SnapStats® Publishing Co. info@snap-stats.com | www.snap-stats.com

GREATER

Burnaby
New Westminster
Coquitlam
Port Coquitlam
Port Moody
Pitt Meadows
Maple Ridge

VANCOUVER FNITINI



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	9	10	111%*
1,250,001 – 1,500,000	35	11	31%
1,500,001 – 1,750,000	48	7	15%
1,750,001 - 2,000,000	42	4	10%
2,000,001 - 2,250,000	22	6	27%
2,250,001 – 2,500,000	37	2	5%
2,500,001 – 2,750,000	13	0	NA
2,750,001 – 3,000,000	24	1	4%
3,000,001 - 3,500,000	18	0	NA
3,500,001 - 4,000,000	4	0	NA
4,000,001 & Greater	7	0	NA
TOTAL	260	41	16%
2 Bedrooms & Less	9	2	22%
3 to 4 Bedrooms	69	16	23%
5 to 6 Bedrooms	113	17	15%
7 Bedrooms & More	69	6	9%
TOTAL	260	41	16%

SnapStats® Median Data	November	December	Variance
Inventory	398	260	-35%
Solds	50	41	-18%
Sale Price	\$1,492,500	\$1,500,000	1%
Sale Price SQFT	\$561	\$577	3%
Sale to List Price Ratio	96%	94%	-2%
Days on Market	27	47	74%

Community DETACHED HOMES

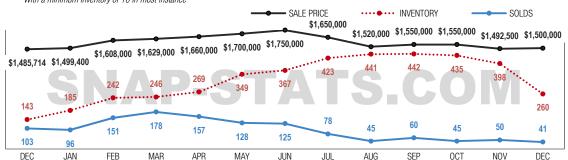
SnapStats®	Inventory	Sales	Sales Ratio*
Big Bend	6	1	17%
Brentwood Park	2	3	150%*
Buckingham Heights	3	1	33%
Burnaby Hospital	12	0	NA
Burnaby Lake	12	0	NA
Cariboo	0	0	NA
Capitol Hill	12	3	25%
Central	0	0	NA
Central Park	5	0	NA
Deer Lake	11	1	9%
Deer Lake Place	3	2	67%
East Burnaby	22	4	18%
Edmonds	10	0	NA
Forest Glen	15	0	NA
Forest Hills	2	0	NA
Garden Village	5	0	NA
Government Road	15	2	13%
Greentree Village	0	0	NA
Highgate	6	3	50%
Metrotown	9	1	11%
Montecito	9	1	11%
Oakdale	1	0	NA
Oaklands	0	0	NA
Parkcrest	15	3	20%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	2	0	NA
South Slope	26	4	15%
Sperling-Duthie	8	1	13%
Sullivan Heights	0	0	NA
Suncrest	4	0	NA
The Crest	5	1	20%
Upper Deer Lake	14	3	21%
Vancouver Heights	10	2	20%
Westridge	2	2	100%
Willingdon Heights	14	3	21%
TOTAL	260	41	16%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **BURNABY DETACHED:** Balanced market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$3 mil, Deer Lake and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Capitol Hill and up to 4 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{*} With a minimum inventory of 10 in most instance



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	9	10	111%*
300,001 - 400,000	22	12	55%
400,001 - 500,000	51	40	78%
500,001 - 600,000	47	34	72%
600,001 - 700,000	51	18	35%
700,001 - 800,000	25	9	36%
800,001 - 900,000	10	4	40%
900,001 - 1,000,000	9	2	22%
1,000,001 - 1,250,000	6	2	33%
1,250,001 - 1,500,000	4	0	NA
1,500,001 - 1,750,000	1	1	100%
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	235	132	56%
0 to 1 Bedroom	44	31	70%
2 Bedrooms	152	85	56%
3 Bedrooms	34	15	44%
4 Bedrooms & Greater	5	1	20%
TOTAL	235	132	56%

SnapStats® Median Data	November	December	Variance
Inventory	372	235	-37%
Solds	193	132	-32%
Sale Price	\$463,000	\$506,500	9%
Sale Price SQFT	\$535	\$572	7%
Sale to List Price Ratio	96%	97%	1%
Days on Market	16	19	10%

Community CONDOS & TOWNHOMES

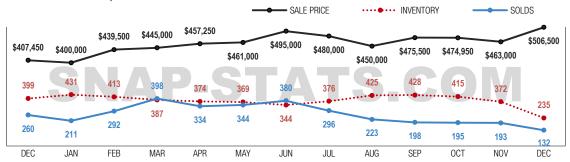
•			
	Inventory	Sales	Sales Ratio*
Big Bend	1	1	100%
Brentwood Park	29	28	97%
Buckingham Heights	0	0	NA
Burnaby Hospital	3	0	NA
Burnaby Lake	0	0	NA
Cariboo	6	2	33%
Capitol Hill	2	0	NA
Central	6	7	117%*
Central Park	7	1	14%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	0	0	NA
Edmonds	20	9	45%
Forest Glen	15	3	20%
Forest Hills	3	0	NA
Garden Village	0	0	NA
Government Road	8	3	38%
Greentree Village	1	0	NA
Highgate	20	14	70%
Metrotown	60	26	43%
Montecito	3	3	100%
Oakdale	0	0	NA
Oaklands	3	1	33%
Parkcrest	0	0	NA
Simon Fraser Hills	2	2	100%
Simon Fraser University SFU	14	4	29%
South Slope	11	10	91%
Sperling-Duthie	0	1	NA*
Sullivan Heights	7	9	129%*
Suncrest	0	0	NA
The Crest	0	4	NA*
Upper Deer Lake	0	0	NA
Vancouver Heights	10	2	20%
Westridge	2	1	50%
Willingdon Heights	2	1	50%
TOTAL	235	132	56%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **BURNABY ATTACHED:** Sellers market at 56% Sales Ratio average (5.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Forest Glen, Vancouver Heights and 3 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, South Slope, Sullivan Heights and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	1	0	NA
700,001 - 800,000	2	0	NA
800,001 - 900,000	2	2	100%
900,001 - 1,000,000	6	2	33%
1,000,001 - 1,250,000	19	3	16%
1,250,001 - 1,500,000	12	1	8%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	2	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	51	9	18%
2 Bedrooms & Less	11	1	9%
3 to 4 Bedrooms	17	8	47%
5 to 6 Bedrooms	20	0	NA
7 Bedrooms & More	3	0	NA
TOTAL	51	9	18%

Community **DETACHED HOMES**

SnapStats®	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	3	0	NA
Downtown	3	0	NA
Fraserview	1	0	NA
GlenBrooke North	4	2	50%
Moody Park	4	0	NA
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	11	2	18%
Queens Park	4	1	25%
Sapperton	6	0	NA
The Heights	13	3	23%
Uptown	2	0	NA
West End	0	1	NA*
TOTAL	51	9	18%

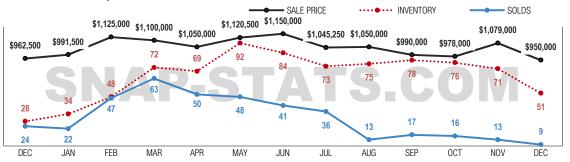
SnapStats® Median Data	November	December	Variance	
Inventory	71	51	-28%	
Solds	13	9	-31%	
Sale Price	\$1,079,000	\$950,000	-12%	
Sale Price SQFT	\$432	\$392	-9%	
Sale to List Price Ratio	90%	96%	7%	
Dave on Market	21	21	18%	

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type NEW WESTMINSTER DETACHED: Balanced market at 18% Sales Ratio average (1.8 in 10 homes selling)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 16% Sales Ratio (Balanced market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Queensborough and up to 2 bedroom properties
- Sellers Best Bet** Homes in The Heights and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	4	4	100%
200,001 - 300,000	9	9	100%
300,001 - 400,000	21	24	114%*
400,001 - 500,000	17	17	100%
500,001 - 600,000	23	17	74%
600,001 - 700,000	13	1	8%
700,001 - 800,000	5	2	40%
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	3	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	96	74	77%
0 to 1 Bedroom	25	26	104%*
2 Bedrooms	57	43	75%
3 Bedrooms	14	5	36%
4 Bedrooms & Greater	0	0	NA
TOTAL	96	74	77%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	18	23	128%*
Fraserview	21	8	38%
GlenBrooke North	2	2	100%
Moody Park	0	0	NA
North Arm	0	0	NA
Quay	10	12	120%*
Queensborough	10	11	110%*
Queens Park	0	0	NA
Sapperton	11	4	36%
The Heights	0	0	NA
Uptown	23	14	61%
West End	1	0	NA
TOTAL	96	74	77%

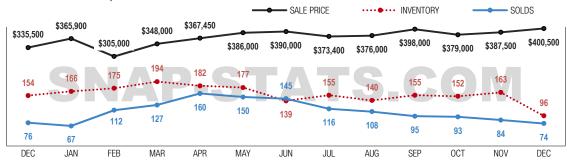
SnapStats® <i>Median Data</i>	November	December	Variance
Inventory	163	96	-41%
Solds	84	74	-12%
Sale Price	\$387,500	\$400,500	3%
Sale Price SQFT	\$422	\$467	11%
Sale to List Price Ratio	99%	100%	1%
Days on Market	10	15	50%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **NEW WESTMINSTER ATTACHED:** Sellers market at 77% Sales Ratio average (7.7 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$200,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Fraserview, Sapperton and 3 bedroom properties
- Sellers Best Bet** Homes in Downtown, Quay, Queensborough and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	1	NA*
600,001 - 700,000	2	1	50%
700,001 - 800,000	5	0	NA
800,001 - 900,000	3	3	100%
900,001 - 1,000,000	15	10	67%
1,000,001 - 1,250,000	33	21	64%
1,250,001 — 1,500,000	51	8	16%
1,500,001 - 1,750,000	23	1	4%
1,750,001 — 2,000,000	23	0	NA
2,000,001 - 2,250,000	7	0	NA
2,250,001 - 2,500,000	9	0	NA
2,500,001 - 2,750,000	2	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	3	2	67%
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	180	47	26%
2 Bedrooms & Less	1	1	100%
3 to 4 Bedrooms	69	26	38%
5 to 6 Bedrooms	84	19	23%
7 Bedrooms & More	26	1	4%
TOTAL	180	47	26%

Community DETACHED HOMES

Inventory	Sales	Sales Ratio*
26	7	27%
2	1	50%
7	1	14%
40	5	13%
2	0	NA
6	5	83%
17	8	47%
1	0	NA
4	2	50%
1	2	200%*
7	0	NA
8	1	13%
8	2	25%
0	0	NA
0	0	NA
1	1	100%
10	7	70%
0	0	NA
2	2	100%
1	0	NA
2	1	50%
34	2	6%
1	0	NA
180	47	26%
	26 2 7 40 2 6 17 1 4 1 7 8 8 8 0 0 1 10 0 2 1 2 34 1	26

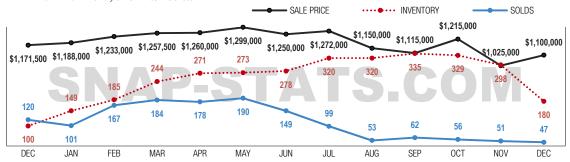
SnapStats® Median Data	November	December	Variance
Inventory	298	180	-40%
Solds	51	47	-8%
Sale Price	\$1,025,000	\$1,100,000	7%
Sale Price SQFT	\$413	\$395	-4%
Sale to List Price Ratio	93%	96%	3%
Davs on Market	36	32	-11%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type COQUITLAM DETACHED: Sellers market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$900,000 to \$1.25 mil with average 66% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Westwood Plateau and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Ranch Park and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	3	NA*
200,001 - 300,000	6	6	100%
300,001 - 400,000	10	25	250%*
400,001 - 500,000	40	22	55%
500,001 - 600,000	27	11	41%
600,001 - 700,000	16	6	38%
700,001 - 800,000	12	1	8%
800,001 - 900,000	11	2	18%
900,001 - 1,000,000	3	1	33%
1,000,001 - 1,250,000	3	1	33%
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	131	78	60%
0 to 1 Bedroom	9	23	256%*
2 Bedrooms	77	39	51%
3 Bedrooms	41	15	37%
4 Bedrooms & Greater	4	1	25%
TOTAL	131	78	60%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Burke Mountain	10	5	50%
Canyon Springs	3	2	67%
Cape Horn	0	0	NA
Central Coquitlam	6	4	67%
Chineside	0	0	NA
Coquitlam East	4	0	NA
Coquitlam West	28	11	39%
Eagle Ridge	3	1	33%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	6	6	100%
Meadow Brook	0	0	NA
New Horizons	19	12	63%
North Coquitlam	37	30	81%
Park Ridge Estates	0	0	NA
Ranch Park	0	0	NA
River Springs	0	0	NA
Scott Creek	1	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	1	0	NA
Westwood Plateau	13	7	54%
Westwood Summit	0	0	NA
TOTAL	131	78	60%

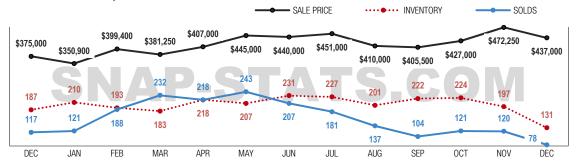
SnapStats® Median Data	November	December	Variance
Inventory	197	131	-34%
Solds	120	78	-35%
Sale Price	\$472,250	\$437,000	-7%
Sale Price SQFT	\$486	\$493	1%
Sale to List Price Ratio	99%	98%	-1%
Days on Market	12	21	75%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type COQUITLAM ATTACHED: Sellers market at 60% Sales Ratio average (6 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Coquitlam West and 3 bedroom properties
- Sellers Best Bet** Selling homes in North Coquitlam and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	00103	NA
100,001 – 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	1	NA*
700,001 - 800,000	10	9	90%
800,001 - 900,000	17	7	41%
900,001 - 1,000,000	18	2	11%
1,000,001 - 1,250,000	10	2	20%
1,250,001 - 1,500,000	11	0	NA
1,500,001 - 1,750,000	2	1	50%
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	1	100%
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	70	23	33%
2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	37	14	38%
5 to 6 Bedrooms	20	5	25%
7 Bedrooms & More	7	3	43%
TOTAL	70	23	33%

	DETAGUED	1101150
Community	<i>DETACHED</i>	HUIVIES

SnapStats®	Inventory	Sales	Sales Ratio*
Birchland Manor	1	0	NA
Central Port Coquitlam	4	2	50%
Citadel	5	2	40%
Glenwood	19	4	21%
Lincoln Park	7	8	114%*
Lower Mary Hill	4	1	25%
Mary Hill	10	3	30%
Oxford Heights	7	1	14%
Riverwood	6	0	NA
Woodland Acres	7	2	29%
TOTAL	70	23	33%

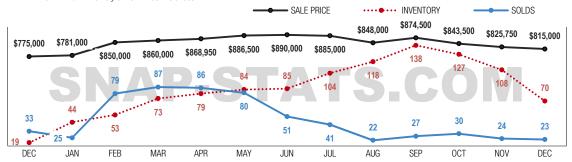
SnapStats® Median Data	November	December	Variance
Inventory	108	70	-35%
Solds	24	23	-4%
Sale Price	\$825,750	\$815,000	-1%
Sale Price SQFT	\$377	\$364	-3%
Sale to List Price Ratio	100%	97%	-3%
Dava on Market	22	26	120/

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type PORT COQUITLAM DETACHED: Sellers market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 90% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Glenwood and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Lincoln Park and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

CnanCtata@	Inventory	Coloo	Colon Datio*
SnapStats®	Inventory	Sales	Sales Ratio* NA
\$0 - 100,000	0 2	0	
100,001 - 200,000	=	•	50%
200,001 - 300,000	9	7	78%
300,001 - 400,000	11	15	136%*
400,001 - 500,000	8	3	38%
500,001 - 600,000	10	5	50%
600,001 - 700,000	5	2	40%
700,001 – 800,000	1	2	200%*
800,001 - 900,000	2	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	49	35	71%
101712	10	00	7 1 70
0 to 1 Bedroom	12	8	67%
2 Bedrooms	22	21	95%
3 Bedrooms	12	5	42%
4 Bedrooms & Greater	3	1	33%
TOTAL	49	35	71%
IUIAL	40	30	1 1 /0

Community	CONDOS &	TOWNHOMES
CUIIIIIIIIII	υυννυυυ α	IUVVIVIIUIVILO

SnapStats®	Inventory	Sales	Sales Ratio*
Birchland Manor	0	0	NA
Central Port Coquitlam	27	19	70%
Citadel	6	3	50%
Glenwood	6	8	133%*
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	2	0	NA
Oxford Heights	2	0	NA
Riverwood	6	5	83%
Woodland Acres	0	0	NA
TOTAL	49	35	71%

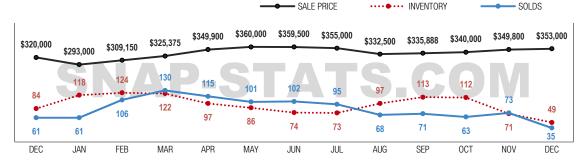
SnapStats® Median Data	November	December	Variance	
Inventory	71	49	-31%	
Solds	73	35	-52%	
Sale Price	\$349,800	\$353,000	1%	
Sale Price SQFT	\$356	\$358	1%	
Sale to List Price Ratio	100%	96%	-4%	
Days on Market	16	20	25%	

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type PORT COQUITLAM ATTACHED: Sellers market at 71% Sales Ratio average (7.1 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$400,000 to \$500,000, Central Port Coquitlam and 3 bedroom properties
- Sellers Best Bet** Selling homes in Glenwood and 2 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	2	200%*
900,001 - 1,000,000	2	1	50%
1,000,001 - 1,250,000	4	4	100%
1,250,001 - 1,500,000	14	1	7%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	8	0	NA
2,000,001 - 2,250,000	3	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	3	0	NA
TOTAL	43	8	19%
2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	25	6	24%
5 to 6 Bedrooms	15	2	13%
7 Bedrooms & More	2	0	NA
TOTAL	43	8	19%

Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Anmore	9	0	NA
Barber Street	1	1	100%
Belcarra	0	0	NA
College Park	8	3	38%
Glenayre	3	1	33%
Heritage Mountain	5	2	40%
Heritage Woods	7	1	14%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	3	0	NA
Port Moody Centre	7	0	NA
Westwood Summit	0	0	NA
TOTAL	43	8	19%

SnapStats® Median Data	November	December	Variance	
Inventory	66	43	-35%	
Solds	10	8	-20%	
Sale Price	\$1,100,000	\$1,085,000	-1%	
Sale Price SQFT	\$452	\$419	-7%	
Sale to List Price Ratio	89%	97%	9%	
Davs on Market	35	47	34%	

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type **PORT MOODY DETACHED:** Balanced market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 7% Sales Ratio (Buyers market)
- Buyers Best Bet** Insufficient data but homes with 5 to 6 bedrooms
- Sellers Best Bet** Selling homes in College Park and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	2	200%*
200,001 - 300,000	1	3	300%*
300,001 - 400,000	2	5	250%*
400,001 - 500,000	8	8	100%
500,001 - 600,000	12	4	33%
600,001 - 700,000	5	6	120%*
700,001 - 800,000	3	2	67%
800,001 - 900,000	8	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	41	30	73%
0 to 1 Bedroom	4	7	175%*
2 Bedrooms	24	17	71%
3 Bedrooms	10	5	50%
4 Bedrooms & Greater	3	1	33%
TOTAL	41	30	73%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	12	0	NA
Glenayre	0	0	NA
Heritage Mountain	0	0	NA
Heritage Woods	6	2	33%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	8	7	88%
Port Moody Centre	15	21	140%*
Westwood Summit	0	0	NA
TOTAL	41	30	73%

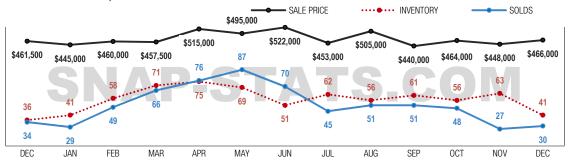
SnapStats® Medi	ian Data Nover	nber Decemb	er Variance	
Inventory	63	41	-35%	
Solds	27	30	11%	
Sale Price	\$448,	000 \$466,00	0 4%	
Sale Price SQFT	\$432	\$517	20%	
Sale to List Price R	atio 99%	97%	-2%	
Days on Market	19	17	-11%	

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type PORT MOODY ATTACHED: Sellers market at 73% Sales ratio average (7.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$400,000 to \$500,000 with average 100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, North Shore and 3 bedroom properties
- Sellers Best Bet** Selling homes in Port Moody Centre and 2 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	1	1	100%
700,001 - 800,000	6	1	17%
800,001 - 900,000	7	1	14%
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	17	3	18%
2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	10	2	20%
5 to 6 Bedrooms	6	1	17%
7 Bedrooms & More	0	0	NA
TOTAL	17	3	18%

	DETAGUED	1101150
Community	<i>DETACHED</i>	HUIVIES

SnapStats®	Inventory	Sales	Sales Ratio*
Central Meadows	5	2	40%
Mid Meadows	4	0	NA
North Meadows	2	0	NA
South Meadows	6	1	17%
West Meadows	0	0	NA
TOTAL	17	3	18%

November	December	Variance
19	17	-11%
10	3	-70%
\$714,000	\$718,000	1%
\$340	\$324	-5%
98%	97%	-1%
14	12	-14%
	19 10 \$714,000 \$340 98%	19 17 10 3 \$714,000 \$718,000 \$340 \$324 98% 97%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type PITT MEADOWS DETACHED: Balanced market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** Insufficient data
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data but homes with 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	4	3	75%
300,001 - 400,000	11	4	36%
400,001 - 500,000	7	4	57%
500,001 - 600,000	1	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	23	11	48%
0 to 1 Bedroom	4	3	75%
2 Bedrooms	13	4	31%
3 Bedrooms	6	4	67%
4 Bedrooms & Greater	0	0	NA
TOTAL	23	11	48%

Community	CONDOS &	TOWNHOMES
CUIIIIIIIIII	υυννυυυ α	IUVVIVIIUIVILO

SnapStats®	Inventory	Sales	Sales Ratio*
Central Meadows	6	4	67%
Mid Meadows	12	5	42%
North Meadows	2	0	NA
South Meadows	3	2	67%
West Meadows	0	0	NA
TOTAL	23	11	48%

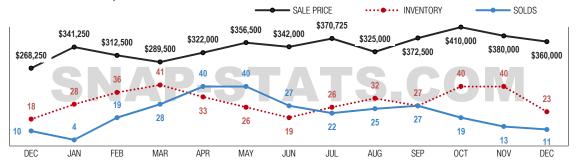
SnapStats® <i>Median Data</i>	November	December	Variance
Inventory	40	23	-43%
Solds	13	11	-15%
Sale Price	\$380,000	\$360,000	-5%
Sale Price SQFT	\$338	\$292	-14%
Sale to List Price Ratio	97%	99%	2%
Days on Market	12	9	-25%

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type PITT MEADOWS ATTACHED: Sellers market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$300,000 to \$400,000 with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Mid Meadows and 2 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	1	0	NA
400,001 - 500,000	4	1	25%
500,001 - 600,000	16	7	44%
600,001 - 700,000	28	21	75%
700,001 — 800,000	26	16	62%
800,001 - 900,000	28	4	14%
900,001 - 1,000,000	23	6	26%
1,000,001 - 1,250,000	21	0	NA
1,250,001 - 1,500,000	5	1	20%
1,500,001 - 1,750,000	4	0	NA
1,750,001 — 2,000,000	3	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	2	0	NA
TOTAL	162	56	35%
2 Bedrooms & Less	14	5	36%
3 to 4 Bedrooms	78	38	49%
5 to 6 Bedrooms	60	12	20%
7 Bedrooms & More	10	1	10%
TOTAL	162	56	35%

Community	DETACHED	HOMES
Community	<i> </i>	ΠυΙνιΕ

	Inventory	Sales	Sales Ratio*
Albion	29	9	31%
Cottonwood	20	4	20%
East Central	16	17	106%*
North	1	0	NA
Northeast	4	0	NA
Northwest	22	7	32%
Silver Valley	16	5	31%
Southwest	16	7	44%
Thornhill	5	0	NA
Websters Corners	4	0	NA
West Central	27	7	26%
Whonnock	2	0	NA
TOTAL	162	56	35%

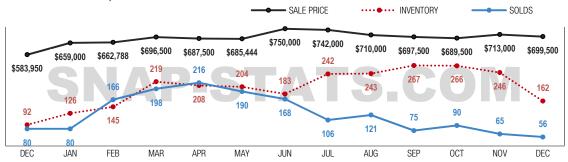
SnapStats® Median Data	November	December	Variance	
Inventory	246	162	-34%	
Solds	65	56	-14%	
Sale Price	\$713,000	\$699,500	-2%	
Sale Price SQFT	\$291	\$301	3%	
Sale to List Price Ratio	98%	99%	1%	
Dave on Market	10	27	50%	

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type MAPLE RIDGE DETACHED: Sellers market at 35% Sales Ratio average (3.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 75% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Cottonwood and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in East Central and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 - 100,000	0	0	NA
100,001 - 200,000	3	5	167%*
200,001 - 300,000	28	19	68%
300,001 - 400,000	24	9	38%
400,001 - 500,000	15	10	67%
500,001 - 600,000	20	5	25%
600,001 - 700,000	5	1	20%
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL	96	49	51%
0 to 1 Bedroom	14	12	86%
2 Bedrooms	40	14	35%
3 Bedrooms	29	19	66%
4 Bedrooms & Greater	13	4	31%
TOTAL	96	49	51%

Community	$CONDOS \mathcal{X}$	TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio*
Albion	8	6	75%
Cottonwood	13	4	31%
East Central	30	20	67%
North	0	0	NA
Northeast	0	0	NA
Northwest	1	2	200%*
Silver Valley	2	1	50%
Southwest	1	1	100%
Thornhill	4	0	NA
Websters Corners	0	0	NA
West Central	37	15	41%
Whonnock	0	0	NA
TOTAL	96	49	51%

SnapStats® Median Data	November	December	Variance	
Inventory	142	96	-32%	
Solds	82	49	-40%	
Sale Price	\$342,500	\$307,000	-10%	
Sale Price SQFT	\$288	\$273	-5%	
Sale to List Price Ratio	101%	99%	-2%	
Days on Market	21	18	-14%	

*Sales Ratio defines market speed (higher is faster) and market type: Buyers up to 14% | Balanced 15 to 20% | Sellers 21% plus. If >100% MLS® data reported previous month's sales exceeded current inventory.

Market Summary

- Official Market Type MAPLE RIDGE ATTACHED: Sellers market at 51% Sales Ratio average (5.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$200,000 to \$300,000 / \$400,000 to \$500,000 with average 68% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Cottonwood and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Albion and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

Jeremy Rae RE/MAX Advantage Realty 778.862.0064



^{**} With a minimum inventory of 10 in most instances